

LORK NEWS

November 2009



APICS-Lancaster / York Chapter

November Professional Development Meeting

Top Management Night

Thursday November 12th

Sheraton Four Points, York

5:30 Registration

6:00 Program Starts

\$25 Members

\$30 Non-Members

Registration Deadline is

Monday Nov 9

To Register

Contact Tom Ruth

Work Phone

(717) 840-2820

E-mail: apicslork@yahoo.com

www.apics-lork.org

'Building Local Economic Strength'

Darrell W. Auterson

President and CEO – York County Economic
Development Corporation

A brief overview of York County Economic Development Corporation mission, structure and function.

The elements of a new, recently adopted economic development plan for York County:

- Workforce development/training programs & service Providers & strategies for creating a 21st century workforce,
- Urban revitalization, business retention/expansion/recruitment, Renewable energy strategies
- International marketing/foreign direct
- Investment
- Advanced technology development.



Inside this issue

<i>Speaker Bio.</i>	2
<i>Presidents Message</i>	3
<i>Upcoming Events & Board Contact Info</i>	4
<i>Certification Maintenance, Websites, Membership</i>	5
<i>Global Sourcing Workshop</i>	6
<i>Supply Chain Management Skills</i>	7
<i>Lean Workshop</i>	8

Advancing Productivity, Innovation, and Competitive Success

NOVEMBER SPEAKER

Darrell W. Auterson, CECD, EDFP

President and CEO – York County Economic Development Corporation, York, PA

January 1, 2002 – present

Darrell has been in the economic development profession for over 29 years. His background includes positions in county and city governments as well as various non-profit corporations. He has accumulated knowledge and expertise in business retention and expansion, business recruitment, new business/entrepreneurial development, community development, redevelopment, tourism and visitor development, technology development, workforce development, regional development, financing, strategic planning, leadership development, etc. As a community visionary and innovator, he has created and led numerous successful economic and community development initiatives including, a center of excellence in food science, an angel investment network and a community revitalization strategy anchored by a 5,300 seat outdoor recreation complex.

In addition to his current role, Mr. Auterson has held positions in Indianapolis, IN, Champaign-Urbana, IL, Warrick County, IN, Rockingham County, NC, Long Beach, CA, and Terre Haute, IN.

Mr. Auterson is a Certified Economic Developer through the International Economic Development Council, a Certified Economic Development Finance Professional through the National Development Council and a Certified Professional Supervisor through the University of Illinois at Urbana-Champaign. He served on the Board of Directors of the American Economic Development Council in 1999-2000. He is also active on numerous local, regional and state boards and committees specializing in economic development, workforce development, technology development, community development and re-development. He is a graduate of Indiana State University with a BS degree in Urban Regional Studies and a specialization in economic development.

PRESIDENT'S MESSAGE

Did you notice how quickly the weather started to change? The Fall season is here; the chilly temperatures and windy conditions confirmed it in October. As the seasons change we find ourselves in a new routine (Children's homework, school meetings, baseball playoffs, football, homecoming games, new TV shows, yard work, etc., etc., etc.). It's tough to make time for APICS meetings or for your own continuing education. As a professional in the business world you need to make the time if you plan to develop your skills and advance your career. Let us help. Take a look at our education opportunities in this LORK News, or visit our website www.apics-lork@org, or visit the Society website www.apics.org so you can plan your own education goals and make the time to improve your knowledge and skills.

Our second Professional Development Meeting (PDM) in October was a great experience. We had the opportunity to see a traditional manufacturer (Campbell Cooper Tools) that has transformed itself into a global competitor. Roger Dick and his team did an excellent job of explaining their company and its long history, their products, customers and competition, their processes and management methods and finally their never ending journey to lean operations. The message is clear for all of us: we either transform our thinking and operations or we could become history. We wish to extend our sincere thanks to Roger and his team for taking time to prepare for this PDM and for their excellent tour of the facility.

The November PDM is Top Management Night. Our special guest speaker is Mr. Darrell Auterson, President and CEO of the York County Economic Development Corporation (YCEDC). This will be an opportunity to learn about economic issues in our region, how businesses are impacted, and actions our local leaders take to attract new businesses to the area. The new baseball parks in Lancaster and York are examples of long term economic development that leaders like Mr. Auterson promote. "Creating a major improvement in the quality of life for future generations will have a major impact on our economic development", Auterson said a few years ago when promoting the York Revolution stadium. Recently he said that in the second half of 2009, the interest of quality companies in York County sites has picked up compared to the first half. "Companies are starting to get serious at looking at new business opportunities", Auterson said last month in the York Daily Record. We are excited about having Mr. Auterson speak in November.

The November PDM is also a great opportunity to invite your senior management to an APICS event as our guest. Please send a name and address to apicslork@yahoo.com and we'll send a personal invitation. Talk to your manager now so they can expect the invitation and plan for the meeting on Thursday November 12th. You need to act quickly since the meeting is only a few short weeks away.

The November PDM is also the time we present awards to the Member of the Year and the Company of the Year. We also recognize individuals who have recently achieved certification (CPIM, CSCP) so this is an important meeting for all of us. Don't miss it.

Finally, I'd like to make another appeal for your help to notify past members about one of the changes made by APICS. The Corporate membership status was changed and is now known as an Enterprise membership. This level of membership is designed for larger corporations and offers various tier levels to serve large enterprises. Go to www.apics.org to check it out and learn about the special features of this membership. In the meantime, we believe there are some previous members who may not have been aware of the change and haven't realized that they no longer receive our mailings. Once again we're asking you to let us know if you are aware of individuals in this situation and we'll reach out to them.

We look forward to seeing you and your boss in November.

Harry Hamilton, President APICS Lancaster York Chapter

UPCOMING PROFESSIONAL DEVELOPMENT DINNER MEETINGS

(2ND THURSDAY OF THE MONTH)

November 12

Building Local Economic Strength
York

Jan 14

Topic To Be Determined
Lancaster

Feb 11

Performance Based Logistics
Jim Glowacki, AAI
York

March 11

Rene Mitzel, Purchasing Manager
York Memorial Hospital

April 8

Lean In The Process Industry
Nancy Crider

May 13

Topic To Be Determined

Board Members 2009-2010

Name	Board Position	Company	Work Phone	E-mail
Harry Hamilton, CPIM	President	Johnson Controls	771-7010	(W) Harry.Hamilton@jci.com (H) hhamilton@att.net
Robert Fletcher, CLSSBB, CPIM	Executive VP	New Standard Corp.	757-0363	rffletcher@newstandard.com
Susan Fetrow	Secretary	BAE Systems		sefetrow@hotmail.com
Sumi Koh, CSCP	Treasurer	Specialized Medical Devices	392-5581 x 225	sumikoh77@hotmail.com
Rick Donahoue, CPIM, CSCP	VP Education & Marketing	Donahoue & Co.	324-3996	rickdonahoue@comcast.net
Tom Geraghty, CPIM	VP Membership		354-9695	tgeraghty@dejazzd.com
Tony Kiely, CPIM, CSCP	Ad Hoc Board Member	Burnham	481-8436	TKiely@burnham.com
Matt Kline	Director of Communications	St. Onge Company	840-8181 x8023	mkline@stonge.com
Kevin Miller, CPIM	Ad Hoc Board Member	Volvo/Mack	939-1338 x295	kevin.miller.2@volvo.com
Tom Ruth, CPIM	Director of Arrangements	MacSteel	840-2820	truth@macsteelusa.com
Paul Spohn	Director of Programs	St. Onge Company	505-8010	pspohn@stonge.com
Roger Dick	Ad Hoc Board Member	Cooper Industries	755-2933 x2212	roger.dick@cooperindustries.com

CERTIFICATION MAINTENANCE

In order to maintain your [APICS CPIM](#), [CFPIM](#) or [CSCP certification](#) you must submit a maintenance application every 5 years. Do you know your re-certification date? If not, let us provide it for you!

Certification maintenance will enable individuals with the CPIM and CFPIM designations to demonstrate ongoing knowledge in their field and commitment to lifelong learning through professional development activities. Every five years following initial certification, participants in these programs will maintain their certification status through a system of points (75 for CPIM and 100 for CFPIM) based on their involvement in the following four activity categories:

- I. Continuing education (CE)
- II. Presentations, publications, and educational development (PPED)
- III. Service to the resource management profession (SRMP)
- IV. Professional membership (PM)

You can find more information at the APICS headquarters website – www.apics.org.

Websites

- LORK: www.apics-lork.org
 - APICS: www.apics.org
 - PDM Registration: apicslork@yahoo.com

 - APICS Society 1-800-444-2742
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LORK NEWS is published by the Lancaster-York Chapter of
APICS - The Association For Operations Management.

Membership as of 10/15/2009 is 140.

LOST MEMBERS

The Corporate membership status was changed and is now known as an Enterprise membership. Because of the change, the Chapter believes there are some previous members who may not have been aware of the change and haven't realized that they no longer receive our e-mailings. Once again we're asking you to let us know if you are aware of individuals in this situation and we'll reach out to them.

GLOBAL SOURCING WORKSHOP SERIES DECEMBER 10 & 11

Companies and organizations need skilled operations management and supply chain management professionals to keep their businesses favorably positioned in today's intensely competitive global marketplace. The Global Sourcing Workshop Series provides a comprehensive study of the critical tasks and challenges associated with sourcing and procurement internationally.

This workshop series will equip you with the skills to:

- Understand the strategic importance of globalization
- Learn how to prepare for international procurement
- Evaluate potential markets in other countries
- Source global suppliers strategically
- Choose logistics partners correctly
- Address cultural differences


There are four components of the 2-day workshop series:

- Introduction to Global Sourcing
- Global Suppliers
- Cultural Relationships
- Logistics Requirements

Upon request, a half-day Executive Overview of Global Sourcing can be provided on-site at your location!

This workshop will help you bring global sourcing world-class practices and thinking to your organization!

If you are interested in more details or would like to register for this class contact us at 717-324-3996 or via E-Mail: rickdonahoue@comcast.net



GPS for Your Supply Chain

Introducing the APICS Global Sourcing Workshop Series

The new APICS Global Sourcing Workshop Series is specially tailored for participants to understand the key issues and complexities of sourcing activities in the international environment. The series highlights various opportunities that companies can leverage international capital to enhance their competitive strength.

Workshops

- Introduction
- Global Suppliers
- Cultural Relationships
- Logistics Requirements
- Plus: Six-hour stand-alone Executive Overview workshop

Classes Start Soon

The new APICS Global Sourcing Workshop Series is available only through your local chapter information. For more information, contact Rick Donahoue at 717-324-3996 or via E-Mail at rickdonahoue@comcast.net

ADD VALUE TO YOUR ORGANIZATION BY ENHANCING YOUR SKILLS IN SUPPLY CHAIN MANAGEMENT

In these challenging economic times, you can be uniquely positioned to add value to the bottom line of your organization through greater understanding and execution of best practices in supply chain management. We are fast approaching the start of many educational offerings that are scheduled for this Fall. Below you'll find an overview of each program. Contact us to register, or to learn more about how the techniques and concepts taught in each program can have a meaningful financial impact for your organization!

Certified Supply Chain Professional (CSCP) Course

The APICS CSCP brings your company's entire value chain into perspective. By giving you a truly end-to-end view of the supply chain, you become the expert, not just within your organization's walls-you become the global expert. CSCP extends the APICS CPIM knowledge outside of a company's internal operations to encompass all of the steps throughout the supply chain-from suppliers through the company to the end consumer-and how to effectively manage the integration of these activities to maximize a company's value chain.

The class originally scheduled to start August 28th is being postponed until we reach the minimum of 10 participants. At that time, class timing and location will be determined. Classes are typically held every other Friday over the course of 10 weeks. Contact us to be added to the registration list for the upcoming class.

APICS is now offering both paper & pencil exam as well as computer based testing for CSCP. The dates for each are as follows:

Paper & Pencil	Computer Based Testing (window of time)
March 13, 2010	March 17th – April 17th 2010
June 19, 2010	July 10th – August 14th 2010
December 4, 2010	December 4th – January 8th 2011

For more information please contact Rick Donahoue via e-mail at rickdonahoue@comcast.net or by phone at 717-324-3996.

LEAN ENTERPRISE WORKSHOP SERIES

As today's competition continues to chip away at our market share, those companies who will survive will only do so through continuous improvement and the elimination of waste found in each of our environments. From the Retailer, Distributor, Manufacturer and Service Provider the key to success is in the identification of all non-value add actions that consume vast amounts of our valuable resources. Making sure we have the product/service available is key to customer satisfaction. Having product available at the:

Right Place Right Time
Right Quality Right Quantity

Objectives include: How to better utilize the available resources contained in your organization; how to improve your efficiency and effectiveness while reducing your cost; and how to improve profit margins through the elimination of waste.

Who Should Attend?

Employees at all levels within your organization will benefit from attending this class. For those who are new to the concepts or need a refresher, each person will gain valuable insights that can be put into practice immediately. Executive level managers seeking to enhance their understanding of Lean and Just-in-Time will also benefit from this workshop. Participants will be provided with an excellent platform to implement or enhance an existing lean/JIT operations process.

Introduction: You will gain an overview of the many components of implementing a lean transformation in your organization and gauge your organization's readiness through hands-on assessment.

Lean Culture: Explore the effects of a lean implementation on your employees and learn about the importance of teams. The Kaizen, a team-oriented continuous improvement event will be introduced in this section.

Value Stream Mapping: Learn about value stream mapping and this tool's value for viewing processes and determining potential areas of improvement. Draw a current state map and then learn about concepts to help you improve your future state.

Stability and Process Improvements: Learn how to improve process stability, achieve demand stability and improve manufacturing process efficiencies.

Just-in-Time: Determine customer demand, standard work, line balancing and many other tools to meet customer demand. Participants will explore the use of a heijunka system to meet customer demand through a hands-on activity.

Measuring: Review the way a lean company measures and align measurements with objectives. Topics include lean accounting, inventory costs, target costs and lead time.

Sustaining: Learn about the long-term changes to sustain the gains made. Topics include lean design, analyzing failures and ensuring ongoing quality control and continuous improvement.

These workshops are best suited for on-site training. Willing host companies should contact us at 717-324-3996 or via E-Mail: ricken@comcast.net