

LORK NEWS

April 2009

APICS-Lancaster / York Chapter

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April PDM

Thursday Apr 9 2009
Heritage, Lancaster
Rt. 30 & Centerville
Registration 5:30
Meeting starts at 6:00
Dinner Served at 6:15
\$25 Member
\$30 Non Member
No-shows will be invoiced \$25 to cover the cost of the dinner

Register on or before

Monday April 6

To Register

Contact Tom Ruth
Work Phone (717) 840-2820
E-mail: apicslork@yahoo.com
www.apics-lork.org



CELEBRATING 50

April Professional Development Dinner Meeting

Business Etiquette

Do's and Don'ts in the Workplace Today

Thursday April 9, 6:00 PM

Heritage Hotel, Rt. 30 & Centerville Rd, Lancaster

See the program description on page 2.

April Workshop

Career Insurance

"Presenting the Complete You"

Thursday April 9, 2:30—5:00 PM

Heritage Hotel, Rt. 30 & Centerville Rd, Lancaster

See the workshop description on page 3.

The cost for the workshop is \$40 and the PDM meeting is \$25. If you choose to attend both events, you can save with a special reduced combined rate of \$45. To register or for additional information please contact Rick Donahou at 717-324-3996 or via E-Mail at rickdonahou@comcast.net

April PDM
Thursday April 9, 6:00 pm
Heritage Hotel, Rt. 30 & Centerville Rd, Lancaster



Business Etiquette

“Do’s & Don’ts in the Workplace Today”

Gary Pezzuti – Placement Professional
Sponsored by the Lancaster/York Chapter of APICS

Business and cultural norms are forever changing. As always, how we express ourselves and interact in business today is important to us and our careers. How we are perceived is even more critical – ‘message sent’ vs. ‘message received’.

We are all in this together... and while we all seek to improve our effectiveness, certain norms are expected... some outdated. Both old traditions and new perspectives will be discussed and challenged.

This structured discussion will ask participants to step back and see the impact of how we interact with each other in the work place.

Topics to be discussed:

- Basics Your Mom Taught
- Human Interaction
- Phone
- E-Mail
- Meetings
- Asking / Answering questions



What you will learn:

- The standards by which you are judged... like it or not.
- How to become more effective
- Develop better relationships

Who should attend:

- All those who draw a paycheck
- Anyone who interacts with people or technology
- Persons within 50 miles

What you will take away:

- An insight into generational perspectives
- An honest evaluation of your present perspective
- An appreciation of the ‘larger picture’

Career Workshop
Thursday April 9, 2:30—5:00 PM
Heritage Hotel, Rt. 30 & Centerville Rd, Lancaster



Career Insurance

“Presenting the Complete YOU”

A 2 ½ hour ‘hands-on workshop by:

Gary Pezzuti – Placement Professional
Sponsored by the Lancaster/York Chapter of APICS

Your security is based on:

- Your *willingness* to continually identify areas where you can contribute effectively.
- Your *ability* to find a need and fill it effectively and profitably for yourself and your employer.

In this ‘Hands-On’ session will include:

- Identifying specific DISCIPLINES in which you are capable of contributing
- Creating an inventory of your expertise
- Cataloging your experience in a narrative format
- A discussion on “HCIH” thinking & presentations
- Supply Chain Career Planning in the 21st Century
- A ‘resume building’ technique you will carry for the rest of your career



Who Should Attend:

- Those who will sit for their annual review...
- Candidates applying to ‘Internal Postings’...
- Employees seeking promotions and / or management positions...
- Managers / Staff who screen / qualify candidates or conduct interviews...
- Anyone involved in training / instruction / education...
- Managers performing employee reviews...
- Project Managers / Team Leaders
- Students / Practitioners seeking to chart a career path...
- Those preparing reports / presentations to top management...
- Any one looking for employment... or thinking of it... or worried about it
- All those within 50 miles who are not relying on the ‘Stimulus Package’

This presentation contains no solicitation materials

EXECUTIVE COMMITTEE

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- Congress for Progress: cp-apics.org
- APICS Society 1-800-444-2742

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UPCOMING PROFESSIONAL DEVELOPMENT OPPORTUNITIES

Go to www.apics-lork.org for Maps & Directions to PDM venues

April 9, 2009

2:30 Career Insurance Workshop
5:30 Business Etiquette Dinner Meeting
Lancaster

May 14, 2009

Milton Hershey School tour and presentation as part of their 100 year celebration.

September 2009

Nominations for the Executive Committee for the 2009-2010 season are now open. Nominations should be sent to Rick Donahoue.

For information about the positions contact Rick or Harry Hamilton. Chapter Job Descriptions can be seen at www.apics-lork.org/BoardPositions

Thanks to all who participated in the membership survey. The Executive Committee is studying your feedback to incorporate it into our offerings to the membership.

PRESIDENTS MESSAGE

Our March PDM was once again a huge success as a result of Bob Sweger's presentation on the journey Stoner Solutions has been on. What an inspiration for all of us to see what a small local company has accomplished in such a short period of time.

Our April meeting will feature Gary Pezzuti, Gary will be presenting in the afternoon on "The Complete You" and later that evening on Business Etiquette. We are offering special pricing for those interested in attending both presentations, please visit our web-site for more details.

We have a number of educational offerings available during the first quarter of the year. They include various options for CPIM and we are looking for companies willing to host the new Lean Enterprise series. Adhesives Research is also opening up their training room doors to anyone interested in attending module 5 CPIM training, the classes start May 5th. Our hope is to offer the new Global Sourcing workshops in the near future. Make sure you read the details of each offering in the educational corner section of the newsletter.

Congress for Progress is also just around the corner and will be held in Society Hill, Philadelphia April 15th – 17th. Visit www.cp-apics.org for more details about the various programs being offered and to register.

In May, LORK Board elections will be held. We are in need of volunteers to devote a small amount of time each month to further the supply chain profession! If you are interested in learning more about the positions please visit our web-site to see the various descriptions for each position on the Board. Or, if you wish to be considered for a Board position please contact me to learn more about how you can support the LORK Chapter.

*Rick Donahoue CPJM, CSCF
APICS – LORK President
Director of Education Mid Atlantic District*

Educational Corner.

The chapter has the following education offerings available in the coming weeks/months:
Please note any educational offerings the chapter has are available not only in the open enrollment listed below but also can be provided on-site at a day/time that best fits your companies schedule.

CPIM;

Module 1: Basics of Supply Chain Management is being offered starting April 13th and completing June 15th .

Course Description

Basics of Supply Chain Management

This course covers concepts in managing the complete flow of materials in a supply chain and provides a complete overview of material flow from internal and external suppliers to and from an organization. After completing the course, participants will understand the role, objectives, and responsibilities of materials management; be able to describe basic forecasting principles and techniques; understand the functions of production planning and master scheduling; and describe the objectives of capacity management and how it relates to priority planning.

Contact Rick Donahoue if you would like additional information or care to register for this class, Rick can be reached at 717-324-3996

Congress for Progress 34

Sheraton Society Hill Hotel
Philadelphia, PA
April 15, 16, 17, 2000

Supply Chain education you can count-on, from the longest running regional conference in APICS

www.cp-apics.org

Lean Education - Lean

Lean Enterprise Workshop series:

This new and exciting series is now available and we are looking for a host company. If interested in hosting please contact Rick Donahoue at 717-324-3996 or via E-Mail rickdonahoue@comcast.net Many of the four hour workshops when conducted on-site can be converted into an eight hour program which includes implementing some concept covered that day during the training. Please note this is a series and as such when you register you will be registered for all 7 four hour workshops. The series consists of the following:

- Workshop 1: Introduction;
 - Educate Organization
 - Assess Readiness
 - Define Product Families
- Workshop 2: Lean Culture:
 - Plan for Change
 - Create Teams
 - Select Pilot Product Family
- Workshop 3: Value Stream Mapping:
 - Map Current-State Value Stream
 - Map Future-State Value Stream
 - Plan Implementation
- Workshop 4: Stability and Process Improvement:
 - Stabilize Demand and Processes
 - Improve Processes
- Workshop 5: Just-in-Time :
 - Calculate Customer Demand
 - Standardize Work
 - Create Flow
 - Implement Pull
 - Develop Schedules
- Workshop 6: Measuring:
 - Define Metrics
 - Deploy Lean Accounting
- Workshop 7: Sustaining:
 - Design for Lean
 - Continuously Improve Quality
 - Sustain Lean

You may register on-line at www.apics-lork.org or call Rick Donahoue @ 717-324-3996 for additional information and details about the program.

Education - CPIM Blitz

CPIM Blitz Program, Modules 3, 4, and 5:

The LORK Chapter has three more APICS CPIM modules scheduled in 'blitz' fashion. Each module consists of three (3) consecutive days of training. The current schedule for the remaining blitz modules is as follows:

Module 3: Detailed Scheduling and Planning - April 6th - 8th

Module 4: Execution and Control of Operations - May 18th - 20th

Module 5: Strategic Management of Resources - June 29th - July 1st

Classes are held each day from 8:00 am to 4:00 pm at the Holiday Inn Express located just off the Leader Heights exit of I-83. For more information on the blitz classes or if you wish to register, please contact Rick Donahoue at

rickdonahoue@comcast.net or via phone at 717-324-3996.

Adhesives Research is also hosting on-site CPIM classes for both module 4 Execution and Control of Operations and module 5 Strategic Management of Resources. Classes are being held from 8 AM to 12:30 PM on the following dates:

Module 5: May 5th, 12th, and 26th. Also June 2nd, and 9th.

If you are interested in attending this class please contact Rick Donahoue.

Welcome New Members

Charles Roser, Campbell/Cooper Tools

Charles Bushong, CPIM, AAI Corporation

Amy Yingling, AAI Corporation

Scott Kurz

Dennis Jenkins

Total Membership is 304