

LORK NEWS

April 2010

APICS-Lancaster / York Chapter

5:30 Registration
6:00 Program Starts

\$25 Members
\$30 Non-Members

Registration Deadline
Is Monday April 4th

To Register

Contact Tom Ruth
Work Phone
(717) 840-2820
E-mail: apicslork@yahoo.com

www.apics-lork.org

April Professional Development Meeting Thursday April 8th, Sheraton Four Points York

Dave Schaeffer, Vice President
Distribution and Fulfillment, Simon & Schuster
(div.CBS, Inc.)

Thanks to acquisition, growth, & change Simon & Schuster has faced ongoing capacity challenges. Complicating this is the uncertainty of what impact e-book's will have on physical distribution requirements. Couple this with the tight capital requirements that face mature industries & facility expansion is simply not an option. Dave will overview these challenges & how they have been overcome using a combination of outsourcing, "lean" process review, & technology. Emphasis will be on a recently completed pick-line revamp & voice-pick installation that resulted in an annual \$5 million dollar cost savings.

Inside this issue

<i>Presidents Message,</i>	2
<i>Upcoming Events & Board Contact Info</i>	3
<i>Congress for Progress, Websites, Membership</i>	4
<i>Education</i>	5, 6, 7

Dave is responsible for the publisher's distribution of over 220 million books per year directly to customers in the US & Canada & to distributors worldwide. Dave's 35 years business experience spans both logistics & finance in two very different industries: the auto parts aftermarket & consumer book publishing. Although still a licensed CPA, for the past 25 years Dave has focused on the challenge of managing distribution operations to meet customer requirements while aggressively cutting costs. Dave holds an undergraduate in Business Administration & graduate degrees in Management & Information Technology from Penn State. He is also a Master Gardener & beekeeper who lives in Berks county & commutes to his primary distribution center in New Jersey every day.



Advancing Productivity, Innovation, and Competitive Success

President's Message

Finally! Winter has passed and March came in like a lamb. Our attendance for the March 11th meeting was one of the highest of the current meeting year. The meeting was an effort to look outside the typical manufacturing world that most of our members experience on a day to day basis. Renee Mitzel from York's Memorial Hospital did a great job speaking about the challenges of the supply chain in the healthcare industry and what her organization faces in the future to achieve continuous improvement in the procurement process. We saw the same basic supply chain process but from a different perspective. Failure to perform in this supply chain could literally mean life or death of the customer, the hospital patient. It was an interesting topic and we appreciated Renee's time to present it to us.

You will notice that our April meeting features the speaker we originally planned for May; and our April speaker moved to May to accommodate travel requirements. The ability to be flexible is a way of life for all of us in the materials and supply chain arena. We are happy to keep both speakers on our agenda and you will be pleased with the results. The Chapter Board is committed to bringing you the topics and speakers that meet your professional development goals. We review your ratings and comments after each professional development meeting and work hard to obtain the best speakers each month.

This year we are making plans to renew a past tradition of the Chapter. Final arrangements are nearing completion and you can expect an announcement soon for a Guest Night on June 10th. We have a speaker and a topic of general interest. The details of the venue are being worked out now and we expect to have a delightful evening for everyone to enjoy. You should mark your calendar now for all three upcoming meetings (April 8, May 13 and June 10).

Visit our website www.apics-lork.org or the APICS Society website www.apics.org to get all the information you need about meeting schedules, education schedules and contact information for Lancaster York Chapter Board members.

Please join us on April 8, 2010 to welcome Dave Schaeffer, Simon & Schuster.

Harry Hamilton, President
APICS Lancaster York Chapter

Upcoming Professional Development Meetings

(2nd Thursday of the Month)

April 8

Lean in Distribution Operations
 Dave Schaeffer
 Simon & Schuster
 York

May 13

Lean In Distribution Operations
 Dean Hoag
 Pepperidge Farms
 Lancaster

June 10

Mark Platts
 Susquehanna River Cultural & Natural Heritage
 Moondancer Winery, Wrightsville

What's new on the APICS Society Website

New APICS Career Center Resource: Ask the Career Coach

APICS members can have their career-related questions answered by our career expert, Gary Capone with Palladian International LLC.

APICS Supply Chain Manager Competency Model in the news

Learn how the APICS SCM Competency Model can be applied across industries and used as "a compass" for hiring and supply chain management professionals

Now Available: APICS Operations Management Body of Knowledge (OMBOK) Framework, Second Edition

APICS members receive a complimentary electronic copy of the latest edition of the [APICS OMBOK Framework](#), including two new appendices and an easy-to-use index

This Just In: APICS Releases the Latest Operations Management Employment Outlook Report

Gain a better understanding of the job market and industry hiring trends today and projections for the next 12 months. [Click to visit APICS Research online.](#)

Board Members 2009-2010

Name	Board Position	Company	Work Phone	E-mail
Roger Dick	Ad Hoc Board Member	Cooper Industries	755-2933 x2212	roger.dick@cooperindustries.com
Rick Donahoue, CPIM, CSCP	VP Education & Marketing	Donahoue & Co.	324-3996	rickdonahoue@comcast.net
Susan Fetrow	Secretary	BAE Systems		sefetrow@hotmail.com
Robert Fletcher, CLSSBB, CPIM	Executive VP	New Standard Corp.	757-0363	rffletcher@newstandard.com
Tom Geraghty, CPIM	VP Membership		354-9695	tgeraghty@dejazzd.com
Harry Hamilton, CPIM	President	Johnson Controls	771-7631	W) Harry.Hamilton@jci.com (H) Harry.Hamilton@comcast.net
Tony Kiely, CPIM, CSCP	Ad Hoc Board Member	Burnham	481-8436	TKiely@burnham.com
Matt Kline	Director of Communications	St. Onge Company	840-8181 x8023	mkline@stonge.com
Sumi Koh, CSCP	Treasurer	Specialized Medica Devices	392-5581 x 225	sumikoh77@hotmail.com
Kevin Miller, CPIM	Ad Hoc Board Member	Volvo/Mack	939-1338 x295	kevin.miller.2@volvo.com
Tom Ruth, CPIM	Director of Arrangements	MacSteel	840-2820	truth@macsteelusa.com
Paul Spohn	Director of Programs	St. Onge Company	505-8010	pspohn@stonge.com

Officer Nominations **For 2010 - 2011**

Nominations are now open for the 2010/2011 Chapter Board of Directors. Nominations should be submitted in writing to Harry Hamilton before May 5th. Nominations will close and voting will take place at the May Professional Development Dinner Meeting.

Congress for Progress September 24, 2010

The Longest Running Regional Conference in APICS

Supply Chain Education You Can Count On

www.cp-apics.org

Websites

- LORK: www.apics-lork.org
 - PDM Registration: apicslork@yahoo.com
 - APICS: www.apics.org
 - APICS Society 1-800-444-2742
 - Congress for Progress: www.CP-APICS.org
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LORK NEWS is published by the Lancaster-York Chapter of
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Current membership is 139.

Welcome, New Member

Craig Lambert Dr Pepper Snapple Group

CPIM and CSCP Class Schedules

Add Value to Your Organization by Enhancing Your Skills in Supply Chain Management

In these challenging economic times, you can be uniquely positioned to add value to the bottom line of your organization through greater understanding and execution of best practices in supply chain management. We are fast approaching the start of many educational offerings that are scheduled for this Spring and early Summer. Below you'll find an overview of each program. Contact us to register, or to learn more about how the techniques and concepts taught in each program can have a meaningful financial impact for your organization!

CPIM:

We are offering the CPIM classes in blitz fashion; you complete a full module in just three days! Visit www.apics.org for a full description of each module.

Module 2 [Master Planning of Resources]: April 19th – 21st

Module 3 [Detailed Scheduling and Planning]: June 7th – 9th

Module 4 [Execution & Control of Operations]: July 19th – 21st

Module 5 [Strategic Management of Resources]: August 30th – September 1st

For more information or to register for any of these programs please contact Rick Donahoue via e-mail at rickdonahoue@comcast.net or by phone at 717-324-3996.

Certified Supply Chain Professional (CSCP) Course

The APICS CSCP brings your company's entire value chain into perspective. By giving you a truly end-to-end view of the supply chain, you become the expert, not just within your organization's walls-you become the global expert. CSCP extends the APICS CPIM knowledge outside of a company's internal operations to encompass all of the steps throughout the supply chain-from suppliers through the company to the end consumer-and how to effectively manage the integration of these activities to maximize a company's value chain.

The class schedule for our next offering is currently open as we await for enough registrants to hold a class:

APICS is now offering both paper & pencil exam as well as computer based testing for CSCP. The dates for each are as follows:

Paper & Pencil

June 19, 2010

December 4, 2010

Computer Based Testing (window of time)

July 10th – August 14th 2010

December 4th – January 8th 2011

Global Sourcing Workshop Series

June 17th—18th

Companies and organizations need skilled operations management and supply chain management professionals to keep their businesses favorably positioned in today's intensely competitive global marketplace. The Global Sourcing Workshop Series provides a comprehensive study of the critical tasks and challenges associated with sourcing and procurement internationally.

This workshop series will equip you with the skills to:

- Understand the strategic importance of globalization
- Learn how to prepare for international procurement
- Evaluate potential markets in other countries
- Source global suppliers strategically
- Choose logistics partners correctly
- Address cultural differences

There are four components of the 2-day workshop series:

- Introduction to Global Sourcing
- Global Suppliers
- Cultural Relationships
- Logistics Requirements

Upon request, a half-day Executive Overview of Global Sourcing can be provided on-site at your location!

This workshop will help you bring global sourcing world-class practices and thinking to your organization!

If you are interested in more details or would like to register for this class contact us at 717-324-3996 or via E-Mail: rickdonahoue@comcast.net

Lean Enterprise Workshop Series

As today's competition continues to chip away at our market share, those companies who will survive will only do so through continuous improvement and the elimination of waste found in each of our environments. From the Retailer, Distributor, Manufacturer and Service Provider the key to success is in the identification of all non-value add actions that consume vast amounts of our valuable resources. Making sure we have the product/service available is key to customer satisfaction. Having product available at the:

Right Place Right Time Right Quality Right Quantity

Objectives include: How to better utilize the available resources contained in your organization; how to improve your efficiency and effectiveness while reducing your cost; and how to improve profit margins through the elimination of waste.

Who Should Attend?

Employees at all levels within your organization will benefit from attending this class. For those who are new to the concepts or need a refresher, each person will gain valuable insights that can be put into practice immediately. Executive level managers seeking to enhance their understanding of Lean and Just-in-Time will also benefit from this workshop. Participants will be provided with an excellent platform to implement or enhance an existing lean/JIT operations process.

Introduction: You will gain an overview of the many components of implementing a lean transformation in your organization and gauge your organization's readiness through hands-on assessment.

Lean Culture: Explore the effects of a lean implementation on your employees and learn about the importance of teams. The Kaizen, a team-oriented continuous improvement event will be introduced in this section.

Value Stream Mapping: Learn about value stream mapping and this tool's value for viewing processes and determining potential areas of improvement. Draw a current state map and then learn about concepts to help you improve your future state.

Stability and Process Improvements: Learn how to improve process stability, achieve demand stability and improve manufacturing process efficiencies.

Just-in-Time: Determine customer demand, standard work, line balancing and many other tools to meet customer demand. Participants will explore the use of a heijunka system to meet customer demand through a hands-on activity.

Measuring: Review the way a lean company measures and align measurements with objectives. Topics include lean accounting, inventory costs, target costs and lead time.

Sustaining: Learn about the long-term changes to sustain the gains made. Topics include lean design, analyzing failures and ensuring ongoing quality control and continuous improvement.

When, Where, and How:

These workshops are best suited for on-site training and if you are willing to host please contact us at 717-324-3996 or via E-Mail: rickdonahoue@comcast.net

We are also offering the classes in an open enrollment scheduled for the following dates:

April 16th , 30th, and May 20th, 28th

For more information or to register for any of these programs please contact Rick Donahoue via e-mail at rickdonahoue@comcast.net or by phone at 717-324-3996.