

LORK NEWS

April 2011

APICS-Lancaster / York Chapter

Location

Sheraton Four Points, York

5:30 Registration

6:00 Meeting Starts

Registration Deadline

Is Monday Jan 10th

Cost

Cost for dinner and presentation

\$15 for students

\$25 for members

\$30 for non-members

To Register

Contact Sharon Devin, CPIM at

Email apicslork@yahoo.com or

Visit www.apics-lork.org

<http://www.apics-lork.org/meetings.htm>

Professional Development Dinner Meeting

Thursday April 14

Promoting Yourself to Get Promoted

By Karen Saxe

Whether you are looking for a promotion within your company, to another organization or back to the ranks of the employed, self-promotion is VERY important. "Blowing your own horn" can be uncomfortable for many people, but this session will help you to find easy ways to do it. Learn the subtle opportunities you may be missing to keep your name top-of-mind with the right people. And best of all, every option discussed costs nothing to do.

Karen Saxe is a 25-year strategic marketing veteran with specialties in branding, grassroots marketing, experience marketing and media relations. After working on both the corporate and agency sides of marketing, Karen opened her own strategic marketing firm in 2001. While searching for a social media marketing partner to better serve her clients, Karen found her current employer who acquired her company last year. Today, Karen Saxe is the Vice President of Marketing and Branding for In The Spotlight Marketing Inc. ITS Marketing is a progressive marketing firm that blends online marketing with traditional marketing tools to help its clients generate more brand awareness, leads and bottom line dollars.

At ITS Marketing...You. Emerge. Brilliant.



Advancing Productivity, Innovation, and Competitive Success

Presidents Message

We were fortunate to have Cary Cameron, a Senior VP with GENCO, share actual case studies dealing with the application of Lean methodology in logistics. She demonstrated how a significant amount of money can be saved through the use of easily applied Lean tools in a relatively short period of time. The projects she shared are not unlike situations in our own work environments, offering similar opportunity for savings through the elimination of waste. One of the advantages of attending our PDM's is having folks in the supply chain field share their experiences that provide us with ideas that they can be applied to make improvements where we work. Many thanks to Cary for an excellent presentation!

During the PDM, Kim Baker recognized five individuals who recently received their certifications. Kim McCleaf and Cheri Way received their CSCP; and Len Dore, Mark Mason, and Robin Volker received their CPIM. Also recently achieving CSCP were Rich Pugh, Rosey Sciortino and Robert Seader. Congratulations to all on this significant achievement! We are delighted that the LORK Chapter could play a role in your professional growth.

We announced that the LORK Chapter is sponsoring a panel discussion for the students at Penn State York campus on March 25th. Jessica Easton has done a great job of orchestrating this event with the help of Rick Donahoue. Another board member, Roger Dick, will be a panel member. The objective of the event is to provide students an opportunity to ask panel members questions that they may have regarding operations and supply chain management. Panel members represent manufacturing (Roger Dick), consulting (Mike Joes), and logistics (Robert Runkle). This event is a significant step toward the chapter objective of increasing student involvement in the chapter, and developing a student chapter.

In preparation for the elections for the Board of Directors for LORK fiscal year 2011-2012, we opened the floor for nominations and encouraged members to consider a position on the board. I can tell you that we have a fantastic group of folks on the board, and I am certain that you will find them to be very helpful and supportive. LORK is blessed with a fantastic membership roster, and it is very rewarding to serve them. Your active participation will also contribute to your professional development. Contact any board member should you have an interest.

For our April PDM, we are excited to have Karen Saxe as our speaker. Karen will speak on the topic of "Promote Yourself to Get Promoted." It is a very rare occurrence when the Success Fairy taps us with her magic wand and provides us with that promotion we so desire. More common is the need for each of us to put ourselves in position to achieve those things we want in our careers. I'm certain that Karen will provide us with some good advice on career advancement. We encourage you to invite your work associates who may have an interest in the topic as well.

Thank you for your great support of the LORK Chapter, and I look forward to seeing you on April 14th.

Bob Fletcher
President

Upcoming Professional Development Meetings

(2nd Thursday of the Month)

Date	Loc.	Topic	Speaker
4/14/11	York	Promoting Yourself To Get Promoted	Karen Saxe
5/12/11	Lemoynes	Tour of Pinnacle Foods Warehouse Vision Locator & Tracking System	Cary Cameron—Genco

Board Members 2010-2011

Name	Board Position	Company	Work Phone	E-mail
Kim Baker, CPIM	VP Education	Bosch Security	717-735-6419	Kim.Baker@us.bosch.com
Sharon Devin, CPIM	Director of Arrangements	Voith Hydro	717-792-7604	s.l.devin@comcast.net Sharon.Devin@Voith.com
Roger Dick	Ad Hoc Board Member	Cooper Industries	717-755-2933 x2212	roger.dick@apextoolgroup.com
Rick Donahoue, CPIM, CSCP	Director of Marketing and Education Development	Donahoue & Co.	717-324-3996	rickdonahoue@comcast.net
Jessica Easton, CSCP	Ad Hoc Board Member			Jeaston507@aol.com
Susan Fetrow	Secretary	AAI		sfetrow@aai.textron.com
Robert Fletcher, CLSSBB, CPIM	President	New Standard Corp.	717-757-0363	rffletcher@newstandard.com
Tom Geraghty, CPIM	VP Membership		717-354-9695 (H)	tgeraghty@dejazzd.com
Harry Hamilton, CPIM	Past President		717-792-9441 (H)	Harry.Hamilton@comcast.net
Tony Kiely, CPIM, CSCP	Ad Hoc Board Member	Burnham	717-481-8436	tkiely@usboiler.net
Matt Kline	Director of Communications	St. Onge Company	717-840-8181 x8023	mkline@stonge.com
Sumi Koh, CSCP	Treasurer			sumikoh77@hotmail.com
Kevin Miller, CSCP	Executive VP	Volvo/Mack	717-939-1338 x295	kevin.miller.2@volvo.com
Tom Ruth, CPIM	Ad Hoc Board Member	High Steel	717-741-9165	truth@high.net tom.g.ruth@gmail.com
Paul Spohn	Director of Programs	St. Onge Company	717-505-8010	pspohn@stonge.com

Websites

- LORK: www.apics-lork.org
 - PDM Registration: apicslork@yahoo.com / www.apics-lork.org/meetings.htm
 - APICS: www.apics.org
 - APICS Society 1-800-444-2742
 - Congress for Progress: www.CP-APICS.org
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LORK NEWS is published by the Lancaster-York Chapter of
APICS - The Association For Operations Management.

Lancaster / York A Golden Chapter



Current membership is 179.

Welcome New Members

Ian Goldberg, Fabral
Bradley Hawkins, Robbins-Gioia
Brenda Mayer, Robbins-Gioia
Dennis Flythe, Robbins-Gioia
Kelly Jordan, Robbins-Gioia
Michelle Fox, Robbins-Gioia
Ennifer Wright, AAI
Leah Burkindine, AAI

The Time Has Come

The LORK chapter continues to provide, you our members, a number of opportunities to further your professional development and earn the industry recognized certifications. For many of us our work environment has become uncanny to say the least. Long hours, more work to do with less people and no time to develop/implement the new applications or processes you have been thinking about. The time has come for you to make that commitment to prepare yourself what the future brings. Take the time to attend one of the many educational offerings we have. Encourage others within your organization to do the same. The current educational offerings are:

CPIM: As stated several months ago in the LORK newsletter all of the CPIM classes are now credited as Bachelor degree credits, so by attending these classes not only will you be earning your certification but those interested you can earn college credits at the same time.

Module 3 Detailed Scheduling and Planning: April 25th – 27th

Module 4 Execution and Control of Operations: June 6th- 8th

Module 5 Strategic Management of Resources: July 18th – 20th

We will be starting the series from the beginning in June, so keep an eye out for the dates in coming newsletters.

CSCP: Although you missed the class offerings being held in the Spring, we will be offering this certification later in the summer/fall timeframe. Like the CPIM classes, CSCP has also been credit for college credits. In a recent survey conducted by Operations Management Employment Outlook, APICS CSCP designees, on an average, **earn 13 percent more than non-certified supply chain professionals.**

The class schedule for the Fall timeframe is:

Introductory meeting August 26th

Full day classes September 9th, 23rd, October 7th, 28th and November 11th

There aren't many organizations that are not looking for ways to improve their processes, shorten their lead-times and improve the bottom line profits. The APICS Lean Enterprise workshop series is an excellent starting point in your journey. This program is an ideal setting for on-site training.

Finally, as most organizations are going more global, what better way to understand the impact on global supply chains than to attend the Global Sourcing workshop scheduled June 2nd- 3rd. Not only will you receive solid foundation on how to manage your global supply chain but insight into the cultural differences as well as logistic requirements. As though in the Supply Chain and Operations fields already know we are impacted, either directly or indirect, by all of the supporting groups within our organization. We have a one day workshop, Customer-Focused Supply Chain Management that is geared to those non supply chain professionals. The course provides valuable insight into how you can support the supply chain efforts within your organization.

For additional information or to register for any of the classes you may contact either Kim Baker at Kim.Baker@us.bosch.com or Rick Donahoue at rickdonahoue@comcast.com or by phone at 324-3996. If you would like to discuss conducting any of these classes on-site contact Rick.

College Credit for APICS Courses

I wanted to thank Rick Donahue and the local APICS Chapter for bringing the APICS CSCP and CPIM college credit opportunity to my attention. Upon learning of the potential opportunity to earn college credits for the 2 APICS certifications I had recently received, I submitted a transcript request to APICS. I then submitted my APICS transcript to a local area college and was granted a total of 15 college credits for my 2 certifications (12 credits for CPIM and 3 credits for CSCP).

The APICS credits have provided me with the motivation I needed to finish my college education. Over the years, I had taken a college class here and there, as my work and personal schedule allowed, and had obtained a total of 74 college credits. The 15 college credits that I earned through APICS has brought my total college credits up to 89 credits, and has energized me to finally get my degree completed. I have enrolled in an adult accelerated degree program and should complete my bachelor degree requirements by the summer 2012.

In addition to the college credits, the concepts learned in CSCP and CPIM have been very relevant to my everyday business life. My company has recently begun stressing Rapid Continuous Improvement (RCI) and is utilizing some of the concepts we studied in CPIM and CSCP, such as kaizen events and pull replenishment. My APICS certifications have allowed me to embrace the changes and make a substantial contribution to a recent inventory reduction project, which represented a \$1.6M inventory reduction cost savings to the company.

Thanks again,

Rich Pugh, CSCP, CPIM

Around Town

APICS Board Travels to Penn State York

On Friday, March 25th, 4 members of the LORK Board and 2 other local business leaders met with students from Penn State York for a panel discussion on the field of Operations and Supply Chain. Professor Ed Jenkins of the Business Department at Penn State, and the Student Business Association hosted us on campus. Rick Donahoue, Tom Geraghty, Roger Dick (who also served as a panelist) and Jessica Easton represented APICS-LORK. Mike Jones, President of St Onge, and Bob Runkle, Director of Operations for Exel rounded out the panel with Roger, Director of Operations with Campbell Chain/Apex Tool Group. Sixteen students attended the event. The students presented themselves well, dressing professionally and asking thoughtful questions.

The panelists talked about trends in the field of Supply Chain, the skills and traits they look for in new professionals entering the field, and opportunities and obstacles they are seeing in Operations and Supply Chain. The meeting ran well past the ending time of 7:30pm, as most of the students stayed to continue to network with the panelists and us until Security finally ushered everyone out around 9pm.

A great event and start to a relationship with Penn State students and faculty.

The following have been nominated for the 2011 – 2012 BoD. Nominations can be made to Bob Fletcher until they close at the April 14th meeting, prior to voting.

Bob Fletcher, President
Kevin Miller, Exec. VP
Sumi Koh, Treasurer
OPEN Secretary
OPEN Arrangements
Rick Donahoue, Marketing
Kim Baker, Education
Tom Geraghty, Membership
Paul Spohn, Programs
Matt Kline, Communications
Harry Hamilton, Past President
Roger Dick, Ad Hoc
Jessica Easton, Ad Hoc
Susan Fetrow, Ad Hoc
Tom Ruth, Ad Hoc
Tony Kiely, Ad Hoc

APICS Membership Extension Programs

UNEMPLOYED MEMBERSHIP EXTENSION PROGRAM

If you are an unemployed APICS member whose membership is coming up for renewal and you are actively seeking work within the production and inventory management field, you may apply for an extension of membership benefits through the Unemployed Membership Extension Program.

This program enables members seeking employment within the production and inventory management industry to extend their membership for free for an additional six months.

Note: Members may apply for this extension up to three times for coverage over an 18-month period. Members apply for the extension through their local chapter, which must approve the request and waive chapter dues. Members approved for this waiver will receive e-membership for the duration of the waiver, which includes access to all member benefits which will be delivered electronically.

RETIRED MEMBERSHIP PROGRAM

If you are 62 or older, retired from formal employment, and have been an APICS chapter member for a minimum of five years, you are eligible for retired membership. This entitles you to full individual benefits while saving 50 percent on society dues. Chapter dues are determined at the discretion of the local chapter president. Retired membership requires approval from the member's local chapter president on an annual basis.

For additional information, please visit the APICS' Society website at www.APICS.org