

# LORK NEWS

February 2009

## APICS-Lancaster / York Chapter

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### February PDM

Thursday Feb 12 2009  
Heritage (was Park Plaza)  
Lancaster

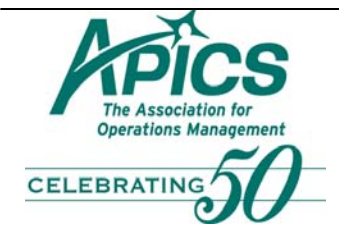
Registration 5:30  
Meeting starts at 6:00  
Dinner Served at 6:15

\$25 Member  
\$30 Non Member

**Register on or before  
Monday February 9**

### To Register

Contact Tom Ruth  
Work Phone (717) 840-2820  
E-mail: apicslork@yahoo.com



## February Professional Development Meeting Compete with Less Resources Through Lean

Cary Cameron

Senior Vice President, GENCO Supply Chain Solutions

Knowing there are labor shortages already in many cities and its projected to become worse in the years to come, logistics companies must develop new processes to complete the work with less resources. Cary Cameron from GENCO Supply Chain Solutions will discuss the approaches they are implementing. Many of the implementations include streamlining the operational processes through Lean and Six Sigma techniques, but technology is also involved. Hear how GENCO has used Voice Picking, RFID and automation to increase productivity in their operations.

Cary is Senior Vice President of Strategic Processes & Technologies and is responsible for all of GENCO's new technology initiatives and Six Sigma projects. She assists customers in understanding the Supply Chain benefits of RFID, Voice, Robotics, Pick-to-Light systems and many other new technologies. Cary has 18 years experience with GENCO in progressive positions within process implementation, quality assurance, operations, system start-up and set-up, proposal pricing, sales support and Six Sigma. As a Six Sigma Master Black Belt, Cary holds the role of ensuring Six Sigma methodologies are followed when implementing these new technologies.

She is responsible for identifying areas within GENCO where process modifications need to occur to save customers money through productivity improvements and to bring GENCO additional revenues. During her career at GENCO, Cary has managed more than 200 facility implementation projects and has been responsible for analysis, testing, and development of UNIX, Micro Focus, Oracle and .NET programs.

Cary's RFID knowledge has afforded her speaking engagements at events such as Intermec's I-Comm, Central Michigan University, CSCMP events, University of Wisconsin RFID Users Group and at the Southwestern PA RFID Users group meetings.

**Advancing Productivity, Innovation, and Competitive Success**

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Rick Donahoue, CPIM, CSCP  
717-324-3996

**Vice-President, Education & Research**

**Executive Vice President**  
  
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717-873-2198

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Matt Kline  
St. Onge Company  
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New Standard Corp  
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Burnham  
(717) 481-4836

**Vice President, Membership**  
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(717) 354-9695

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- PDM Registration: [apicslork@yahoo.com](mailto:apicslork@yahoo.com)
- Congress for Progress: [cp-apics.org](http://cp-apics.org)
- APICS Society 1-800-444-2742

LORK NEWS is published by the Lancaster-York chapter of APICS - The Association For Operations Management. Newsletter Editor: Tony Kiely

**UPCOMING PROFESSIONAL DEVELOPMENT MEETINGS**

Go to [www.apics-lork.org](http://www.apics-lork.org) for Maps & Directions to PDM venues

**February 12 2009**

Compete with Less Resources Through Lean Lancaster

**March 2009**

Continuous Improvement York

**April 2009**

Soft Skills Lancaster

**May 2009**

Milton Hershey School tour and presentation as part of their 100 year celebration.

**September 2009**

## PRESIDENTS MESSAGE

We started the New Year with yet another inter-active and informative PDM meeting with Dale Smucker. From one farmer's market stand to over 950 locations worldwide, Auntie Anne's success lies in its commitment to pretzel perfection, ability to maintain an effective business model, and collaborative approach with its network of 300 franchisees. Dale described the inner workings of a food supply chain within a franchise organization. Our February PDM will feature Cary Cameron presenting Knowing there are labor shortages already in many cities and it's projected to become worse in the years to come, logistics companies must develop new processes to complete the work with less resources. Cary Cameron from GENCO Supply Chain Solutions will discuss the approaches they are implementing. Many of the implementations include streamlining the operational processes through Lean and Six Sigma techniques, but technology is also involved. Hear how GENCO has used Voice Picking, RFID and automation to increase productivity in their operations.

We have a number of educational offerings available during the first quarter of the year. They include various options for CPIM, CSCP starting in March, and we are looking for companies willing to host the new Lean Enterprise series. Prior to summer we will also be offering the new Global Sourcing workshops. Make sure you read the details of each offering in the educational corner section of the newsletter.

On February 20<sup>th</sup> & 21<sup>st</sup>, the Mid Atlantic District meeting will be held in Harrisburg. The meeting is open to all who are interested in attending and there is no fee to attend. The typical meeting starts Friday night with dinner, networking and a small presentation. Saturday is filled with a variety of presentations; the day includes both breakfast and lunch, and more time for networking with other chapters. This is a great time to both learn more about APICS and what the organization has to offer as well as networking with Supply Chain professionals in other organizations. We will keep you apprised of the details as they become available.

Congress for Progress is also just around the corner and will be held in Society Hill, Philadelphia April 15<sup>th</sup> – 17<sup>th</sup>. Visit [www.cp-apics.org](http://www.cp-apics.org) for more details about the various programs being offered and to register.

In May, LORK Board elections will be held. We are in need of volunteers to devote a small amount of time each month to further the supply chain profession! If you are interested in learning more about the positions please visit our web-site to see the various descriptions for each position on the Board. Or, if you wish to be considered for a Board position please contact me to learn more about how you can support the LORK Chapter.

*Rick Donahoue CPIM, CSCP  
APICS – LORK President  
Director of Education Mid Atlantic District*

## Educational Corner.

The chapter has the following education offerings available in the coming weeks/months:

Please note any educational offerings the chapter has are available not only in the open enrollment listed below but also can be provided on-site at a day/time that best fits your companies schedule.

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**CSCP (Certified Supply Chain Professional):** CSCP classes will be held on the following dates: March 6th (introductory meeting), March 20th, April 3rd, 17th, May 1st, and 15th .

**Who can benefit from the program?**

The APICS CSCP program is ideal if you are:

- Responsible for supply chain activities within your organization
- Interested in increasing your knowledge and expertise in the field of supply chain management
- Looking to advance your career through certification or professional development
- An employer or manager wanting to create a common standard of competency across your organization
- A professional who is consulting or teaching supply chain functions
- A CPIM needing certification maintenance points

***The learning system is divided into four modules:***

Supply Chain Management Fundamentals

Building Competitive Operations, Planning, and Logistics

Managing Customer and Supplier Relationships

Using Information Technology to Enable Supply Chain Management

***Go to [www.apics-ork.org](http://www.apics-ork.org) to register for this class***

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## Congress for Progress 34

Sheraton Society Hill Hotel

Philadelphia, PA

April 15, 16, 17, 2000

**Supply Chain education you can count on from the longest running regional conference in APICS**

[www.cp-apics.org](http://www.cp-apics.org)

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## Education Lean

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### **Lean Enterprise Workshop series:**

This new and exciting series is now available and we are looking for a host company. If interested in hosting please contact Rick Donahou at 717-324-3996 or via E-Mail [rickdonahou@comcast.net](mailto:rickdonahou@comcast.net) Many of the four hour workshops when conducted on-site can be converted into an eight hour program which includes implementing some concept covered that day during the training. Please note this is a series and as such when you register you will be registered for all 7 four hour workshops. The series consists of the following:

- Workshop 1: Introduction;
  - Educate Organization
  - Assess Readiness
  - Define Product Families
- Workshop 2: Lean Culture:
  - Plan for Change
  - Create Teams
  - Select Pilot Product Family
- Workshop 3: Value Stream Mapping:
  - Map Current-State Value Stream
  - Map Future-State Value Stream
  - Plan Implementation
- Workshop 4: Stability and Process Improvement:
  - Stabilize Demand and Processes
  - Improve Processes
- Workshop 5: Just-in-Time :
  - Calculate Customer Demand
  - Standardize Work
  - Create Flow
  - Implement Pull
  - Develop Schedules
- Workshop 6: Measuring:
  - Define Metrics
  - Deploy Lean Accounting
- Workshop 7: Sustaining:
  - Design for Lean
  - Continuously Improve Quality
  - Sustain Lean

You may register on-line at [www.apics-lok.org](http://www.apics-lok.org) or call Rick Donahou @ 717-324-3996 for additional information and details about the program.

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## Education CPIM

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### **CPIM Blitz Program:**

Finally, for those of you interested in progressing quickly through all five modules of the CPIM program we have a unique opportunity. A company located in the Hanover/Littlestown area is hosting a CPIM “Blitz” program. Simply you will attend all day sessions for each module and therefore complete each module in three (3) days or less. We all have time constraints in particular our evenings so this is a great opportunity for you to attend the CPIM training without having to sacrifice what little evening time you have. The current schedule for the various modules is as follows:

Module 2: Master Planning of Resources – February 23<sup>rd</sup> – 25<sup>th</sup>

Module 3: Detailed Scheduling and Planning – April 6<sup>th</sup> – 8<sup>th</sup>

Module 4: Execution and Control of Operations – May 18<sup>th</sup> – 20<sup>th</sup>

Module 5: Strategic Management of Resources – June 29<sup>th</sup> – July 1<sup>st</sup>

The classes are being held at the Holiday Inn Express located on route 83 at the Leader Heights exit. For more information on the blitz classes or if you wish to register please contact Rick Donahou at [rickdonahou@comcast.net](mailto:rickdonahou@comcast.net) or via phone at 717-324-3996.

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### **CPIM:**

Module 2: Master Planning of Resources is being offered starting February 18<sup>th</sup> and completing April 8<sup>th</sup>.

### **Course Description**

#### **Master Planning of Resources**

Sales and operations planning processes used to develop production plans and identify and assess internal and external demand and forecasting requirements are explored in this course. Participants will focus on producing achievable master schedules that are consistent with business objectives; be able to explain the master planning model and key planning elements; identify customer service policies, techniques for communicating with customers, and measurements of forecast accuracy; and understand the concept of multilevel master scheduling

**Contact Tony Kiely if you would like additional information or care to register for this class, Tony can be reached at 717-481-8436**

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Adhesives Research is also hosting on-site CPIM classes for both module 4 Execution and Control of Operations and module 5 Strategic Management of Resources. Classes are being held from 8 AM to 12:30 PM on the following dates:

Module 4: March 3<sup>rd</sup>, 10<sup>th</sup>, 27<sup>th</sup>, 24<sup>th</sup>, and 31<sup>st</sup>.

Module 5: May 5<sup>th</sup>, 12<sup>th</sup>, and 26<sup>th</sup>. Also June 2<sup>nd</sup>, and 9<sup>th</sup>.

## Welcome New Members

Robert Peterson  
James Riley

**Total Membership is 323.**

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The APICS **Certification Maintenance** Program is available to keep APICS CPIM, APICS CFPIM, and APICS CSCP designees at the top of their game. The program incorporates a variety of professional development opportunities for APICS certification designees to stay current and continue reaping the benefits of the APICS community.

The APICS Certification Maintenance Program uses professional development points as a simple way for you to keep track of your APICS certification maintenance activities. Once you earn your APICS certification, most operations management-related activities will help you earn points toward maintaining that certification.

APICS CPIM and APICS CSCP designees must earn a total of 75 professional development points within five years of receiving their designation. APICS CFPIM designees must earn a total of 100 professional development points in the same span of time. You can download the Certification Maintenance Bulletin from [www.apics.org/certification/maintenance](http://www.apics.org/certification/maintenance)

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### **Bruce**

Bruce Lenhart has been fighting cancer now for one and a half years, unfortunately he lost this fight on Jan 25 and has gone home to be with our Lord and Savior.

Bruce was a long time advocate of APICS and teacher of the APICS Body of Knowledge. He was a member for more than 35 years, and held numerous positions on the LORC Board including two terms as President. Bruce was a wonderful friend and a mentor to many. We will miss him.

Our prayers go out to his wife Barbara and to their family and friends.