

LORK NEWS

January 2010

APICS-Lancaster / York Chapter

5:30 Registration
6:00 Program Starts

\$25 Members
\$30 Non-Members

Registration Deadline is
Monday Jan 11

To Register

Contact Tom Ruth
Work Phone
(717) 840-2820

E-mail: apicslork@yahoo.com

www.apics-lork.org

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January Professional Development Meeting

Thursday January 14, 2010

Heritage Hotel, Lancaster

Presenting:

Warehouse Dock Operations and Equipment

By Ellen Cruse,

Anderson Material Handling Company

Lancaster, PA

The dock is one of the most important and least designed areas of most facilities. Both inbound materials and outbound finished goods are inspected, counted, labeled and readied for shipment in this area. These activities need to be performed in a well designed area that will reduce the chance for errors and provide a safe work environment.

Ellen will review these operations and identify some of the latest material handling equipment that will increase safety and productivity.

Correct dock design and equipment can reduce lift truck operator fatigue and back injuries. Vehicle restraining devices can prevent a premature departure of a trailer from the dock. Do you have a green dock? How much energy are losing through poorly sealed dock openings? Ellen will be here to answer all your questions on how to improve your dock operation.



Advancing Productivity, Innovation, and Competitive Success

Ellen Cruse

Sales Representative – Anderson Material Handling Company,

Lancaster, PA

April, 2006 – present

Ellen graduated from Penn State in 1993 with a BA in General Arts & Sciences, emphasizing International Business and Mandarin Chinese. Ellen lived in Taipei, Taiwan in 1991-92 on a Rotary Ambassadorial Scholarship and studied Chinese language at the National Taiwan Normal University. She is proficient in Mandarin Chinese and Spanish.

In her role as Sales Representative for Anderson Material Handling Co., Ellen represents Rite-Hite and other vendors with safety, energy, and efficiency solutions. 2009 has been a record year for Ellen, despite these challenging economic times. Energy Savings solutions and other products that show a good ROI were the drivers of this year's success.

Ellen began her career at North Industrial Chemical Company in York, PA in 1993 as Purchasing Manager and later became Export Manager. In 1996 she became a Sourcing Manager at Pfaltzgraff, traveling extensively in the U.S., Europe and Asia to work with vendors. Ellen went back to technical sales in 2000 as a Market Development Manager for Thermacore in Lancaster, PA.

Ellen is married to Bill Senge, Product Manager for DSM Engineering Plastics. They have 2 daughters, Kirsten, age 7, and Kylie, age 5. In addition to carting the kids to various activities, Ellen is a member of the Rotary Club of Downtown York and serves on the Elizabethtown College International Business Advisory Board.

President's Message

Our November professional development meeting was a success and well received by those in attendance. Darrell Auterson, President and CEO of the York County Economic Development Corporation, did an excellent job explaining the functions of the YCEDC and the positive economic impact that community development planning can bring to Central Pennsylvania. The retention of current businesses and attracting new business to Pennsylvania are key objectives to keep our local economy strong and Mr. Auterson's team works hard to support those objectives.

The November PDM was also the time for us to recognize our Company of the Year (Bosch Security Systems), Member of the Year (Roger Dick, Cooper Industries), Student of the Year (Scott Kurtz), and Past President (Rick Donahoue). They were each presented plaques to recognize their significant individual achievements, and their support of APICS and the Lancaster York Chapter. Congratulations to each of them.

Our next meeting on January 14th will be a diversion from our normal topics. Ellen Cruse will be our speaker and she comes highly recommended to speak about dock operations including developing return-on-investment for improvements, product categories, education, safety, opportunities for energy savings, and planning for the future. This is a chance for you to invite your warehouse and dock personnel to learn about trends in the loading dock area.

Finally, Happy New Year! With that, you know what comes next: New Years' resolutions! One resolution you need to consider concerns your own professional development. Education is one of the most important ways to improve your skills and advance your career. You should do it right now by visiting our website www.apics-lork.org. You can also reach us through the APICS Society website www.apics.org. This LORK News also contains information about upcoming classes and instructions for registration. It's important to get started early in the year. If you've been thinking about it, then it's time to get it done.

We look forward to seeing you and one of your materials handling colleagues on January 14th
Again, Happy New!

Harry Hamilton, President
APICS Lancaster York Chapter

Certification Maintenance

In order to maintain your [APICS CPIM](#), [CFPIM](#) or [CSCP certification](#) you must submit a maintenance application every 5 years. Do you know your re-certification date? If not, let us provide it for you!

Certification maintenance will enable individuals with the CPIM and CFPIM designations to demonstrate ongoing knowledge in their field and commitment to lifelong learning through professional development activities. Every five years following initial certification, participants in these programs will maintain their certification status through a system of points (75 for CPIM and 100 for CFPIM) based on their involvement in the following four activity categories:

- I. Continuing education (CE)
- II. Presentations, publications, and educational development (PPED)
- III. Service to the resource management profession (SRMP)
- IV. Professional membership (PM)

You can find more information at the APICS headquarters website – www.apics.org.

UPCOMING PROFESSIONAL DEVELOPMENT MEETINGS

(2ND THURSDAY OF THE MONTH)

Jan 14

Warehouse Dock Operations and
Equipment
Lancaster

Feb 11

Performance Based Logistics
Jim Glowacki, AAI
York

March 11

Rene Mitzel, Purchasing Manager
York Memorial Hospital
Lancaster

April 8

Lean In The Process Industry
Nancy Crider
York

May 13

Dave Schaeffer
Simon & Schuster
Lancaster

Board Members 2009-2010

Name	Board Position	Company	Work Phone	E-mail
Roger Dick	Ad Hoc Board Member	Cooper Industries	755-2933 x2212	roger.dick@cooperindustries.com
Rick Donahoue, CPIM, CSCP	VP Education & Marketing	Donahoue & Co.	324-3996	rickdonahoue@comcast.net
Susan Fetrow	Secretary	BAE Systems		sefetrow@hotmail.com
Robert Fletcher, CLSSBB, CPIM	Executive VP	New Standard Corp.	757-0363	rffletcher@newstandard.com
Tom Geraghty, CPIM	VP Membership		354-9695	tgeraghty@dejazzd.com
Harry Hamilton	President	Johnson Controls	771-7010	(W) Harry.Hamilton@jci.com (H) hhamilton@att.net
Tony Kiely, CPIM, CSCP	Ad Hoc Board Member	Burnham	481-8436	TKiely@burnham.com
Matt Kline	Director of Communications	St. Onge Company	840-8181 x8023	mkline@stonge.com
Sumi Koh, CSCP	Treasurer	Specialized Medica Devices	392-5581 x 225	sumikoh77@hotmail.com
Kevin Miller, CPIM	Ad Hoc Board Member	Volvo/Mack	939-1338 x295	kevin.miller.2@volvo.com
Tom Ruth, CPIM	Director of Arrangements	MacSteel	840-2820	truth@macsteelusa.com
Paul Spohn	Director of Programs	St. Onge Company	505-8010	pspohn@stonge.com

Something to Consider

This time of year, many folks are identifying professional development goals for 2010. You may wish to consider serving as a board member on the LORK Chapter of APICS. It is an excellent way to both expand your professional experience and contribute to your colleagues in the field. There are a variety of board member roles available that may be a great match for you and your experience, or you can even serve as an ad-hoc board member to observe and learn before taking another role.

The LORK board has some very experienced individuals, who have many years of service to the chapter. In addition, they are a great bunch of folks to work with and are always willing to help other board members. It truly is a great team experience.

Please consider this opportunity to expand your professional experience, and feel free to contact any member of the board with your interest.

Bob Fletcher
Executive VP

Websites

- LORK: www.apics-lork.org
 - APICS: www.apics.org
 - PDM Registration: apicslork@yahoo.com

 - APICS Society 1-800-444-2742
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LORK NEWS is published by the Lancaster-York Chapter of
APICS - The Association For Operations Management.

Current membership is 136.

Welcome, New Members

John Overmeyer, CPIM Bosch Security Systems
Kevin Anderson, CPIM Bosch Security Systems
Annette Hankewycz

Add Value to Your Organization by Enhancing Your Skills in Supply Chain Management

In these challenging economic times, you can be uniquely positioned to add value to the bottom line of your organization through greater understanding and execution of best practices in supply chain management. We are fast approaching the start of many educational offerings that are scheduled for this Spring and early Summer. Below you'll find an overview of each program. Contact us to register, or to learn more about how the techniques and concepts taught in each program can have a meaningful financial impact for your organization!

CPIM:

Module 1: *Basics of Supply Chain Management* is being offered starting [February 15th and completing April 19th](#). Please note we will hold the class, either in York or Lancaster, pending the make-up of the participants.

Course Description

Basics of Supply Chain Management

This course covers concepts in managing the complete flow of materials in a supply chain and provides a complete overview of material flow from internal and external suppliers to and from an organization. After completing the course, participants will understand the role, objectives, and responsibilities of materials management; be able to describe basic forecasting principles and techniques; understand the functions of production planning and master scheduling; and describe the objectives of capacity management and how it relates to priority planning.

Module 3: *Detailed Scheduling and Planning* is being offered starting [February 17th and completing April 14th](#). Please note we will hold the class, either in York or Lancaster, pending the make-up of the participants.

Course Description

Detailed Scheduling and Planning

This course focuses on techniques for material and capacity scheduling and includes detailed descriptions of material requirements planning (MRP), capacity requirements planning (CRP), inventory management practices, and procurement and supplier planning. Participants will learn to identify types of inventory and their impact on the planning process; describe order review methodologies, safety-stock processes, and effects of inventory on investment; and understand the concepts essential for supplier partnerships and product development.

We are offering the CPIM classes in blitz fashion, you complete a full module in just three days! Visit www.apics.org for a full description of each module.

Module 1 [Basics of Supply Chain Management]: March 8th – 10th

Module 2 [Master Planning of Resources]: April 19th – 21st

Module 3 [Detailed Scheduling and Planning]: June 7th – 9th

Module 4 [Execution & Control of Operations]: January 25th – 27th and again July 19th – 21st

Module 5 [Strategic Management of Resources]: March 15th – 17th and again August 30th – September 1st

Certified Supply Chain Professional (CSCP) Course

The APICS CSCP brings your company's entire value chain into perspective. By giving you a truly end-to-end view of the supply chain, you become the expert, not just within your organization's walls-you become the global expert. CSCP extends the APICS CPIM knowledge outside of a company's internal operations to encompass all of the steps throughout the supply chain-from suppliers through the company to the end consumer-and how to effectively manage the integration of these activities to maximize a company's value chain.

The class schedule for our next offering is:

March 5th introductory meeting

March 26th, April 9th, 23rd, and May 7th, 21st for full day classes

APICS is now offering both paper & pencil exam as well as computer based testing for CSCP. The dates for each are as follows:

Paper & Pencil

June 19, 2010

December 4, 2010

Computer Based Testing (window of time)

July 10th – August 14th 2010

December 4th – January 8th 2011

Global Sourcing Workshop Series: June 17th—18th

Companies and organizations need skilled operations management and supply chain management professionals to keep their businesses favorably positioned in today's intensely competitive global marketplace. The Global Sourcing Workshop Series provides a comprehensive study of the critical tasks and challenges associated with sourcing and procurement internationally.

This workshop series will equip you with the skills to:

- Understand the strategic importance of globalization
- Learn how to prepare for international procurement
- Evaluate potential markets in other countries
- Source global suppliers strategically
- Choose logistics partners correctly
- Address cultural differences

There are four components of the 2-day workshop series:

- Introduction to Global Sourcing
- Global Suppliers
- Cultural Relationships
- Logistics Requirements

Upon request, a half-day Executive Overview of Global Sourcing can be provided on-site at your location!

This workshop will help you bring global sourcing world-class practices and thinking to your organization! This workshop is scheduled for June 17th – 18th.

Lean Enterprise Workshop Series

As today's competition continues to chip away at our market share, those companies who will survive will only do so through continuous improvement and the elimination of waste found in each of our environments. From the

Retailer, Distributor, Manufacturer and Service Provider the key to success is in the identification of all non-value add actions that consume vast amounts of our valuable resources. Making sure we have the product/service available is key to customer satisfaction. Having product available at the:

Right Place	Right Time
Right Quality	Right Quantity

Objectives include: How to better utilize the available resources contained in your organization; how to improve your efficiency and effectiveness while reducing your cost; and how to improve profit margins through the elimination of waste.

Who Should Attend?

Employees at all levels within your organization will benefit from attending this class. For those who are new to the concepts or need a refresher, each person will gain valuable insights that can be put into practice immediately.

Executive level managers seeking to enhance their understanding of Lean and Just-in-Time will also benefit from this workshop. Participants will be provided with an excellent platform to implement or enhance an existing lean/JIT operations process.

Introduction: You will gain an overview of the many components of implementing a lean transformation in your organization and gauge your organization's readiness through hands-on assessment.

Lean Culture: Explore the effects of a lean implementation on your employees and learn about the importance of teams. The Kaizen, a team-oriented continuous improvement event will be introduced in this section.

Value Stream Mapping: Learn about value stream mapping and this tool's value for viewing processes and determining potential areas of improvement. Draw a current state map and then learn about concepts to help you improve your future state.

Stability and Process Improvements: Learn how to improve process stability, achieve demand stability and improve manufacturing process efficiencies.

Just-in-Time: Determine customer demand, standard work, line balancing and many other tools to meet customer demand. Participants will explore the use of a heijunka system to meet customer demand through a hands-on activity.

Measuring: Review the way a lean company measures and align measurements with objectives. Topics include lean accounting, inventory costs, target costs and lead time.

Sustaining: Learn about the long-term changes to sustain the gains made. Topics include lean design, analyzing failures and ensuring ongoing quality control and continuous improvement.

These workshops are best suited for on-site training and if you are willing to host please contact us at 717-324-3996 or via E-Mail: rickdonahoue@comcast.net

We are also offering the classes in an open enrollment scheduled for the following dates:

April 16th, 30th, and May 20th, 28th

For more information or to register for any of these programs please contact Rick Donahoue via e-mail at rickdonahoue@comcast.net or by phone at 717-324-3996.