

# LORK NEWS

February 2010

## APICS-Lancaster / York Chapter

### February Professional Development Meeting Thursday March 11th, Heritage Hotel, Lancaster

5:30 Registration  
6:00 Program Starts

\$25 Members  
\$30 Non-Members

**Registration Deadline** is  
Monday March 8th

#### To Register

Contact Tom Ruth  
Work Phone  
(717) 840-2820 or  
E-mail: [apicslork@yahoo.com](mailto:apicslork@yahoo.com)

[www.apics-lork.org](http://www.apics-lork.org)

Renee Mitzel, Purchasing Manager  
Memorial Hospital York, PA

Healthcare Materials Management has evolved at a much different pace than the manufacturing and production industries. The Healthcare supply chain is complex in many ways. Products route from the manufacturer to the distributor to the organization and finally make their way to the end user- the patient. When the human aspect is involved it brings a new perspective on products.

Renee will offer insight into the evolving healthcare supply chain. Where it is for her organization and where it is progressing. Renee will answer your questions and compare healthcare to the manufacturing/ and production environment.

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**Advancing Productivity, Innovation, and Competitive Success**

## PRESIDENT'S MESSAGE

I seemed to write a lot about weather during this meeting year which spans from September through June. February was a particularly brutal winter month causing us to cancel the originally scheduled meeting on February 11<sup>th</sup>. Our second attempt on Thursday February 25<sup>th</sup> was nearly a bust because of forecasted blizzard conditions. The Chapter Board was very concerned about the safety of our members and had to consider cancellation again, but as things turned out we were able to keep the meeting on schedule. We had very good attendance and were blessed with an excellent speaker for the evening so no one seemed disappointed. In fact, the surveys showed a very high rating for the program.

Our speaker, Jim Glowacki of AAI gave an excellent presentation about the performance based logistics (PBL) system at AAI. The successful integration of their production, service and supplier base to support our troops is an amazing story. Jim described how they integrate the equipment they build with the individual Army units they supply. It goes far beyond the initial delivery of the equipment and systems. They train the troops in the use of the system in the field, stay with them until they achieve competence with the system, and continue to work with the troops until they are deployed on their mission. AAI also provides inventory management, spares and other logistics services to support this very successful program. The AAI PBL system took years to develop and is a model for how this type of logistics support program should work.

The speaker itinerary for the balance of the meeting year is designed to focus on topics that are outside the manufacturing genre. In March we are fortunate to have Rene Mitzel of York Memorial Hospital to speak about the challenges of buying in the healthcare industry. We follow this program in April with a discussion about Lean management, and then in May with a program about distribution (Simon & Schuster). Remember, we meet the 2<sup>nd</sup> Thursday of each month so make your plans now to attend by marking it on your calendar and setting the reminder for one week earlier.

I made another announcement at the February meeting that we are developing our nomination list for individuals to serve on the Board to serve the Lancaster York Chapter for the 2010/2011 meeting year. Time is short now so if you've been thinking about joining the Board please let us know now so we can speak with you about open positions. Again, you can certainly volunteer to serve as an ad hoc member to get a close up view of how we manage the Chapter and take on an officer position in a later year. We'd be glad to have you.

Please take a few moments to look over the various educational and training opportunities in this issue of the LORK News or on our website [www.apics-lork.org](http://www.apics-lork.org). It's your career development that is the best defense against the current high unemployment rates. If something happens at your current employer you can improve your chances of landing a new position somewhere else because certification shows dedication and commitment to the supply chain profession.

Please join us on March 11<sup>th</sup>.

Harry Hamilton

President

APICS Lancaster York Chapter

# UPCOMING PROFESSIONAL DEVELOPMENT DINNER MEETINGS

(2ND THURSDAY OF THE MONTH)

## March 11

Rene Mitzel, Purchasing Manager  
York Memorial Hospital  
Lancaster

## April 8

Lean In The Process Industry  
Nancy Crider  
York

## May 13

Dave Schaeffer  
Simon & Schuster  
Lancaster

## Board Members 2009-2010

Name	Board Position	Company	Work Phone	E-mail
Roger Dick	Ad Hoc Board Member	Cooper Industries	755-2933 x2212	roger.dick@cooperindustries.com
Rick Donahoue, CPIM, CSCP	VP Education & Marketing	Donahoue & Co.	324-3996	rickdonahoue@comcast.net
Susan Fetrow	Secretary	BAE Systems		sefetrow@hotmail.com
Robert Fletcher, CLSSBB, CPIM	Executive VP	New Standard Corp.	757-0363	rffletcher@newstandard.com
Tom Geraghty, CPIM	VP Membership		354-9695	tgeraghty@dejazzd.com
Harry Hamilton, CPIM	President	Johnson Controls	771-7010	(W) Harry.Hamilton@jci.com (H) hhamilton@att.net
Tony Kiely, CPIM, CSCP	Ad Hoc Board Member	Burnham	481-8436	TKiely@burnham.com
Matt Kline	Director of Communications	St. Onge Company	840-8181 x8023	mkline@stonge.com
Sumi Koh, CSCP	Treasurer	Specialized Medica Devices	392-5581 x 225	sumikoh77@hotmail.com
Kevin Miller, CPIM	Ad Hoc Board Member	Volvo/Mack	939-1338 x295	kevin.miller.2@volvo.com
Tom Ruth, CPIM	Director of Arrangements	MacSteel	840-2820	truth@macsteelusa.com
Paul Spohn	Director of Programs	St. Onge Company	505-8010	pspohn@stonge.com

Revised 9/9/09

## CERTIFICATION MAINTENANCE

In order to maintain your [APICS CPIM, CFPIM or CSCP certification](#) you must submit a maintenance application every 5 years. Do you know your re-certification date? If not, let us provide it for you!

Certification maintenance will enable individuals with the CPIM and CFPIM designations to demonstrate ongoing knowledge in their field and commitment to lifelong learning through professional development activities. Every five years following initial certification, participants in these programs will maintain their certification status through a system of points (75 for CPIM and 100 for CFPIM) based on their involvement in the following four activity categories:

- I. Continuing education (CE)
- II. Presentations, publications, and educational development (PPED)
- III. Service to the resource management profession (SRMP)
- IV. Professional membership (PM)

You can find more information at the APICS headquarters website – [www.apics.org](http://www.apics.org).

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### Websites

- LORK: [www.apics-lok.org](http://www.apics-lok.org)
  - APICS: [www.apics.org](http://www.apics.org)
  - PDM Registration: [apicsloork@yahoo.com](mailto:apicsloork@yahoo.com)
  
  - APICS Society 1-800-444-2742
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Current membership is 140.

Welcome, New Member

Robert Runkle, CSCP Excel  
Leonard Dore Thermocore

## ADD VALUE TO YOUR ORGANIZATION BY ENHANCING YOUR SKILLS IN SUPPLY CHAIN MANAGEMENT

In these challenging economic times, you can be uniquely positioned to add value to the bottom line of your organization through greater understanding and execution of best practices in supply chain management. We are fast approaching the start of many educational offerings that are scheduled for this Spring and early Summer. Below you'll find an overview of each program. Contact us to register, or to learn more about how the techniques and concepts taught in each program can have a meaningful financial impact for your organization!

### **CPIM:**

**Module 1:** Basics of Supply Chain Management is being offered starting February 15th and completing April 19th. Please note we will hold the class, either in York or Lancaster, pending the make-up of the participants.

#### Course Description

##### Basics of Supply Chain Management

This course covers concepts in managing the complete flow of materials in a supply chain and provides a complete overview of material flow from internal and external suppliers to and from an organization. After completing the course, participants will understand the role, objectives, and responsibilities of materials management; be able to describe basic forecasting principles and techniques; understand the functions of production planning and master scheduling; and describe the objectives of capacity management and how it relates to priority planning.

**Module 3:** Detailed Scheduling and planning is being offered starting February 17th and completing April 14th. Please note we will hold the class, either in York or Lancaster, pending the make-up of the participants.

#### Course Description

##### Detailed Scheduling and Planning

This course focuses on techniques for material and capacity scheduling and includes detailed descriptions of material requirements planning (MRP), capacity requirements planning (CRP), inventory management practices, and procurement and supplier planning. Participants will learn to identify types of inventory and their impact on the planning process; describe order review methodologies, safety-stock processes, and effects of inventory on investment; and understand the concepts essential for supplier partnerships and product development.

**We are offering the CPIM classes in blitz fashion**, you complete a full module in just three days! Visit [www.apics.org](http://www.apics.org) for a full description of each module.

Module 1 [Basics of Supply Chain Management]: March 8th – 10th

Module 2 [Master Planning of Resources]: April 19th – 21st

Module 3 [Detailed Scheduling and Planning]: June 7th – 9th

Module 4 [Execution & Control of Operations]: January 25th – 27th and again July 19th – 21st

Module 5 [Strategic Management of Resources]: March 15th – 17th and again August 30th – September 1st

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## **CERTIFIED SUPPLY CHAIN PROFESSIONAL (CSCP) COURSE**

The APICS CSCP brings your company's entire value chain into perspective. By giving you a truly end-to-end view of the supply chain, you become the expert, not just within your organization's walls-you become the global expert. CSCP extends the APICS CPIM knowledge outside of a company's internal operations to encompass all of the steps throughout the supply chain-from suppliers through the company to the end consumer-and how to effectively manage the integration of these activities to maximize a company's value chain.

**The class schedule for our next offering is:**

**March 5<sup>th</sup> introductory meeting**

**March 26<sup>th</sup>, April 9<sup>th</sup>, 23<sup>rd</sup>, and May 7<sup>th</sup>, 21<sup>st</sup> for full day classes**

**APICS is now offering both paper & pencil exam as well as computer based testing for CSCP. The dates for each are as follows:**

**Paper & Pencil**

**June 19, 2010**

**December 4, 2010**

**Computer Based Testing (window of time)**

**July 10<sup>th</sup> – August 14<sup>th</sup> 2010**

**December 4<sup>th</sup> – January 8<sup>th</sup> 2011**

## **GLOBAL SOURCING WORKSHOP SERIES: JUNE 17<sup>TH</sup>—18<sup>TH</sup>**

Companies and organizations need skilled operations management and supply chain management professionals to keep their businesses favorably positioned in today's intensely competitive global marketplace. The Global Sourcing Workshop Series provides a comprehensive study of the critical tasks and challenges associated with sourcing and procurement internationally.

This workshop series will equip you with the skills to:

- Understand the strategic importance of globalization
- Learn how to prepare for international procurement
- Evaluate potential markets in other countries
- Source global suppliers strategically
- Choose logistics partners correctly
- Address cultural differences

There are four components of the 2-day workshop series:

- Introduction to Global Sourcing
- Global Suppliers
- Cultural Relationships
- Logistics Requirements

Upon request, a half-day Executive Overview of Global Sourcing can be provided on-site at your location!

This workshop will help you bring global sourcing world-class practices and thinking to your organization! This workshop is scheduled for June 17<sup>th</sup> – 18<sup>th</sup>.

## LEAN ENTERPRISE WORKSHOP SERIES

As today's competition continues to chip away at our market share, those companies who will survive will only do so through continuous improvement and the elimination of waste found in each of our environments. From the Retailer, Distributor, Manufacturer and Service Provider the key to success is in the identification of all non-value add actions that consume vast amounts of our valuable resources. Making sure we have the product/service available is key to customer satisfaction. Having product available at the:

Right Place	Right Time
Right Quality	Right Quantity

**Objectives include:** How to better utilize the available resources contained in your organization; how to improve your efficiency and effectiveness while reducing your cost; and how to improve profit margins through the elimination of waste.

### Who Should Attend?

Employees at all levels within your organization will benefit from attending this class. For those who are new to the concepts or need a refresher, each person will gain valuable insights that can be put into practice immediately. Executive level managers seeking to enhance their understanding of Lean and Just-in-Time will also benefit from this workshop. Participants will be provided with an excellent platform to implement or enhance an existing lean/JIT operations process.

**Introduction:** You will gain an overview of the many components of implementing a lean transformation in your organization and gauge your organization's readiness through hands-on assessment.

**Lean Culture:** Explore the effects of a lean implementation on your employees and learn about the importance of teams. The Kaizen, a team-oriented continuous improvement event will be introduced in this section.

**Value Stream Mapping:** Learn about value stream mapping and this tool's value for viewing processes and determining potential areas of improvement. Draw a current state map and then learn about concepts to help you improve your future state.

**Stability and Process Improvements:** Learn how to improve process stability, achieve demand stability and improve manufacturing process efficiencies.

**Just-in-Time:** Determine customer demand, standard work, line balancing and many other tools to meet customer demand. Participants will explore the use of a heijunka system to meet customer demand through a hands-on activity.

**Measuring:** Review the way a lean company measures and align measurements with objectives. Topics include lean accounting, inventory costs, target costs and lead time.

**Sustaining:** Learn about the long-term changes to sustain the gains made. Topics include lean design, analyzing failures and ensuring ongoing quality control and continuous improvement.

These workshops are best suited for on-site training and if you are willing to host please contact us at 717-324-3996 or via E-Mail: [rickdonahoue@comcast.net](mailto:rickdonahoue@comcast.net)

We are also offering the classes in an open enrollment scheduled for the following dates:

April 16th , 30th, and May 20th, 28th

For more information or to register for any of these programs please contact Rick Donahoue via e-mail at [rickdonahoue@comcast.net](mailto:rickdonahoue@comcast.net) or by phone at 717-324-3996.