

# LORK NEWS

March 2011

APICS-Lancaster / York Chapter

## Professional Development Dinner Meeting For March 10th

Cary Cameron, Senior Vice President,  
Genco ATC, Product Life Cycle Logistics  
will present:

*“Lean Case Studies in Logistics that Support Sustainability”*

**March 10th PDM**

**Location**

Heritage Hotel  
Centerville Rd, Lancaster

5:30 Registration

6:00 Meeting Starts

**Registration Deadline**

Is Monday March 7th

**Cost**

Cost for dinner and presentation  
\$15 for students  
\$25 for members  
\$30 for non-members

**To Register**

Contact Sharon Devin, CPIM at  
Email [apicslork@yahoo.com](mailto:apicslork@yahoo.com) or  
Visit [www.apics-lork.org](http://www.apics-lork.org)  
<http://www.apics-lork.org/meetings.htm>

Cary Cameron is Senior Vice President of the GENCO Strategic Solutions team and is responsible for GENCO's technology initiatives, Lean Six Sigma projects and training programs as well as the Labor Management implementations. She assists customers in understanding the Supply Chain benefits of continuous process improvements and technologies. Ms. Cameron has over 20 years of experience with GENCO in progressive positions within process implementation, quality assurance, operations, system start-up and set-up, proposal pricing, sales support and Six Sigma. As a Lean Six Sigma Master Black Belt, Ms. Cameron ensures standard methodologies are followed in new technology implementation projects.

She is responsible for identifying areas within GENCO where process modifications need to occur to save customers money through productivity improvements and to bring GENCO additional revenues. In the last few years at GENCO, Ms. Cameron and her team have saved over \$40 million dollars for GENCO and our Customers.

In addition to Ms. Cameron's Six Sigma Master Black Belt certification she has completed the COMPTIA

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**Advancing Productivity, Innovation, and Competitive Success**

## President's Message

Our January PDM featured Steve Brubaker with Graham Packaging. Steve shared some of the initiatives that Graham has undertaken on their lean journey. We are always very appreciative when members of the local community take time to share the improvement activities that they have undertaken, as it provides our members with ideas that can be pursued within their respective companies. One of the benefits of membership and participating in PDM's is the ability to network and learn what other companies have done to improve their operations and supply chain processes.

During the PDM, we recognized the most recent recipients of the CSCP designation. These students attended LORK sponsored training and successfully completed the exam. Congratulations to all recipients! Take pride in your accomplishment and your investment in your future. At present, the Chapter has an 88% success rate for students taking the exam. This compares to the APICS overall average of 63%.

If you haven't already, I encourage each of you to map out your developmental goals for 2011. I also encourage you to consider CPIM and/or CSCP certification training if you haven't accomplished that already. The most important part of the designation is its statement of your learning accomplishment. Successful people... people who achieve their goals... will tell you that personal and professional development is an essential part of goal achievement. The LORK Chapter wants to support your continued development with CPIM, CSCP, and other quality programs. Schedules of classes are listed in this newsletter and available on our web site at [www.apics-lork.org](http://www.apics-lork.org).

The LORK Chapter has made a contribution to the Mid-Atlantic District of APICS for the Student Case Competition to be held at the February District meeting in Pittsburgh. This competition provides teams of students with a scenario challenge for which they need to present a solution. They are given the challenge on Friday night and have to have their solution ready by Saturday morning. Beyond increasing Red Bull sales, it challenges the students to work together in an urgent situation to develop solutions. The teams receive awards of increased value based on their placement by the judges. Our contribution to this event is one of several such investments that your chapter makes to students, growing the future of APICS.

Thank you for your great support of the LORK Chapter, and I look forward to seeing you at the next PDM.

*Bob Fletcher*

President

APICS Lancaster-York Chapter

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RFID+ and the ISCEA RFIDSCM certification programs. She has also completed the GENCO Leadership Council program, a program to prepare teammates for future senior level positions. She also participates in the Strategic Planning meetings to plan GENCO's future.

Ms. Cameron's RFID knowledge has afforded her speaking engagements at events such as Intermecc's I-Comm, Central Michigan University, CSCMP events, University of Wisconsin RFID Users Group and at the Southwestern PA RFID Users group meetings. Ms. Cameron's projects are frequently published in trade magazines such as Chain Store Age, DC Velocity, RFID Journal, Logistics Today and many others.

## Upcoming Professional Development Meetings

(2nd Thursday of the Month)

Rev. 11/19/2010

Date	Loc.	Topic	Speaker
3/10/11	Lancaster	Lean Distribution	Cary Cameron, Sr. VP, Master Six Sigma Black Belt Genco ATC
4/14/11	York/Lancaster	Either a TOUR of Listerine Plant or Gichner Manufacturing Center	
5/12/11	Lancaster	Surprise for May	Surprise for May (Hot Topic Retail)

### Board Members 2010-2011

Name	Board Position	Company	Work Phone	E-mail
Sharon Devin, CPIM	Director of Arrangements	Voith Hydro	717-792-7604	s.l.devin@comcast.net
Roger Dick	Ad Hoc Board Member	Cooper Industries	717-755-2933 x2212	roger.dick@apextoolgroup.com
Kim Baker, CPIM	VP Education			
Rick Donahoue, CPIM, CSCP	Ad Hoc Board Member	Donahoue and Company	717-324-3996	rickdonahoue@comcast.net
Jessica Easton, CSCP	Ad Hoc Board Member	Dentsply International	717-849-7656	jeaston@dentsply.com
Susan Fetrow	Secretary	AAI		serfetrow@hotmail.com
Robert Fletcher, CLSSBB, CPIM	President	New Standard Corp.	717-757-0363	rffletcher@newstandard.com
Tom Geraghty, CPIM	VP Membership		717-354-9695 (H)	tgeraghty@dejazzd.com
Harry Hamilton, CPIM	Past President		717-792-9441 (H)	Harry.Hamilton@comcast.net
Tony Kiely, CPIM, CSCP	Ad Hoc Board Member	Burnham	717-481-8436	TKiely@burnham.com
Matt Kline	Director of Communications	St. Onge Company	717-840-8181 x8023	mkline@stonge.com
Sumi Koh, CSCP	Treasurer	Specialized Medical Devices	717-392-5581 x225	skoh@teleflexmedical.com sumikoh77@hotmail.com
Kevin Miller, CSCP	Executive VP	Volvo/Mack	717-939-1338 x295	kevin.miller.2@volvo.com
Tom Ruth, CPIM	Ad Hoc Board Member	High Steel	717-741-9165	truth@high.net tom.g.ruth@gmail.com
Paul Spohn	Director of Programs	St. Onge Company	717-505-8010	pspohn@stonge.com

## Websites

- LORK: [www.apics-lork.org](http://www.apics-lork.org)
  - PDM Registration: [apicslork@yahoo.com](mailto:apicslork@yahoo.com) / [www.apics-lork.org/meetings.htm](http://www.apics-lork.org/meetings.htm)
  - APICS: [www.apics.org](http://www.apics.org)
  - APICS Society 1-800-444-2742
  - Congress for Progress: [www.CP-APICS.org](http://www.CP-APICS.org)
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LORK NEWS is published by the Lancaster-York Chapter of  
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## Lancaster / York A Golden Chapter



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Current membership is 178.

## Welcome New Members

Mark Ellis  
Luke Grove  
Ian Goldberg  
Bradley Hawkins  
Brenda Mayer  
Dennis Flythe  
Michelle Fox

## Educational Offerings

The Lancaster/York chapter of APICS is pleased to announce the following educational offerings, for more detail on each of the classes please visit [www.apics-lork.org](http://www.apics-lork.org) or call Rick Donahoue @ 717-324-3996 or via E-Mail at [rickdonahoue@comcast.net](mailto:rickdonahoue@comcast.net) :

**CPIM** (Certified Production and Inventory Management): are being offered via two options,

- 1) on-site classes at a day/time suitable for the host companies schedule.
- 2) In a blitz fashion, we complete a class in three full days, the schedule for the blitz classes is:

Module 1: Basic Supply Chain Management	June 20 <sup>th</sup> - 22 <sup>nd</sup>
<b>Module 2: Master Planning of Resources</b>	<b>March 14<sup>th</sup> -16<sup>th</sup></b>
Module 3: Detailed Scheduling and Planning	April 25 <sup>th</sup> - 27 <sup>th</sup>
Module 4: Execution and Control of Operations	January 10 <sup>th</sup> – 12 <sup>th</sup>
Module 5: Strategic Management of Resources	July 18 <sup>th</sup> – 20 <sup>th</sup>

**CSCP** (Certified Supply Chain Professional): we are currently holding a class now with our next open enrollment class being offered on the following dates:

Introductory meeting: March 18<sup>th</sup>  
Full day classes: April 1<sup>st</sup>, 15<sup>th</sup>, 29<sup>th</sup>, May 13<sup>th</sup> and 27<sup>th</sup>

Other educational offerings available through LORK are:

- ♦ **Global Sourcing workshop**
- ♦ **Customer-Focus Supply Chain**
- ♦ **Inventory Management workshops**
- ♦ **Materials and Operations Management series**

## Ode to Our Members

For When you review the definition of *Member*, one of many definitions is: “a person, animal, plant, group, etc., that is part of a society, party, community, taxon, or other body.” Also when you look at the definition of *Outstanding* you might see “marked by superiority or distinction; excellent; distinguished”.

However when you place the two words together you will see Lancaster/York (LORK), our members are outstanding. Any organization is only as good as their members, for it is the members whom drive the leaders to excel and provide the best possible scenario for development and learning.

Over the past several years APICS has invested a lot of resources in an effort to provide the best educational programs they can, and for the most part they have succeeded very well. Our chapter strives to provide programs as a means for professional development, learning and company growth with opportunities for organizations to add value and improve their bottom line.

Over the past year our chapter has held three CSCP classes with a total of 34 participants. Thus far 20 participants have taken the CSCP exam and as a tribute to our members 18 have passed. For those of you have been involved with CSCP you know the breadth and depth of the material as well as the level of difficulty of the exam. For a chapter to have a 90% pass rate with APICS as a whole experiencing a 63% pass rate, says a lot about our students. One shining example of the dedication and level of professionalism our students have is as follows:

When the participant arrived to take their exam the proctor notice the individuals license had expired as a result they were not eligible to take the exam for they did not have a valid form of identification. The proctor informed the person where the closest DMV was, they went and got a new license and returned to take the test. For most people this experience would have been enough to throw in the towel and re-schedule the exam, but not the LORK members. They took their exam and passed with flying colors, a tribute to them.

This is just one of many stories we could relate, but the bottom line is our **Members are the best.**

On another note, since the chapter has changed the format for the CPIM classes (three day blitz fashion) our pass rate we are experiencing is around 90%. Again, when you compare this to the international average for APICS, pending the module, the pass rate ranges from below 50% to 70%. Another example of just how good our members are. The LORK chapter would like to recognize your efforts and thank each of you for your hard work, dedication and ongoing support of the various educational programs we offer. It is only through your efforts that we can and will continue to offer these classes.

**Thank you for a job well done.**

Respectfully: Kim Baker and Rick Donahoue

## What Are you Waiting For, College Credit?

For many of us we are trying to balance our professional development with college classes, not an easy task to accomplish. Well now, you can do both at the same time and here is how.

APICS announced at the International Conference held October 18<sup>th</sup> – 20<sup>th</sup> that both the CPIM and CSCP courseware has been approved for college credits.

On September 21<sup>st</sup>, National Program on Noncollegiate Sponsored Instruction (PONSI) awarded college credits for APICS exams. All credits shown apply for any bachelor's degree program.

CPIM:

Module 1 3 credit hours

Module 2 2 credit hours

Module 3 2 credit hours

Module 4 2 credit hours

Module 5 3 credit hours

CSCP 3 credit hours and with some minor curriculum changes PONSI will approve this course for a masters program degree.

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