

LORK NEWS

October 2009

APICS-Lancaster / York Chapter

\$15 Per Attendee
Shrimp Bisque Soup
Green Leafy Salad
Gourmet Deli Sandwiches
Cake
Drinks

5:30 Registration
6:00 Program Starts

Registration Deadline is
Monday Oct 5

To Register
Contact Tom Ruth
Work Phone (717) 840-2820

E-mail: apislork@yahoo.com

www.apics-lork.org

October Professional Development Meeting Plant Tour Thursday October 8th

CooperTools / Campbell Chain Plant Tour “Our Lean Journey”

Presented by
Roger G. Dick, Director, Campbell Operations

See Page 2 for more information.

Inside this issue

<i>Oct Tour Info.</i>	2
<i>Presidents Message</i>	3
<i>Upcoming Events & Board Contact Info</i>	4
<i>Certification Maintenance, Websites, Membership</i>	5
<i>Global Sourcing Workshop</i>	6
<i>Supply Chain Management Skills</i>	7
<i>Lean Workshop</i>	8



CooperTools / Campbell Chain Plant Tour
"Our Lean Journey"

Presented by Roger G. Dick, Director, Campbell Operations

Cooper Tools - York, manufactures chain and accessories for the industrial and consumer markets. We operate in a very competitive environment facing domestic and import competitors. Campbell produces commodity products so we must provide high quality at a competitive price and deliver at high service rates.

The presentation preceding the plant tour will tell you about Cooper Industries (our parent company), Cooper Tools (our division) and our plant, focusing on our lean journey. Our current emphasis is on cost reduction. Each Cooper Plant has a yearly goal of taking 3% or more of cost out of the business each year, utilizing lean tools such as Value Stream Analysis, Kaizens, Value Analysis and Shop Floor Management.

Safety: Cooper Tools will provide safety glasses and earplugs; No open toed or open heeled shoes are permitted.

Cooper Tools
3990 East Market Street
East York, PA 17402

Directions

From Lancaster get off Hellam exit from Route 30
Go to route 462 and go West approximately one mile.
Turn left at intersection of Stonewood Road (Sheetz, McDonalds)
Coopertools is on South West corner of intersection
Turn right into second driveway.
Proceed to Cafeteria (signs will direct you)

From York follow Market Street east to 3990 E Market.
Follow instructions above.

President's Message

The summer is over (too quickly) and we're excited about the meeting year ahead. The leadership team has been working to put together excellent programs throughout the year.

Our first professional development meeting (PDM) was a success with Dave Jankowski presenting an overview of global sourcing. He talked about the critical issues and complexities of making agreements and obtaining materials from global sources. His presentation was a great primer for the 2-day Global Sourcing Workshop to be held on December 11th and 12th. Watch for details in the LORK News.

The next PDM will be held at Cooper Tools/Campbell Chain. It won't only be a plant tour. It will be a unique opportunity for you to hear firsthand about lean manufacturing and see the results for yourself. Cooper has a great story to tell and it is an excellent opportunity for you to bring along a colleague. These events are popular every year so make sure you RVSP as soon as you receive this newsletter. We offer lean enterprise workshops and the Cooper/Campbell story would be a perfect introduction to the topic.

The November PDM will feature York County's economic development Director. It will also be Top Management Night so this will be your opportunity to have your boss invited to attend. Please eMail the name and address to apicslork@yahoo.com and I'll send a personal invitation for your boss to attend the meeting as our guest.

During last month's PDM I spoke about one of the changes made by APICS. The Corporate membership status was changed and is now known as an Enterprise membership. This level of membership is designed for larger corporations and offers various tier levels to serve large enterprises. Go the www.APICS.org to check it out and learn about the special features of this membership. In the meantime, we believe there are some previous members who may not have been aware of the change and haven't realized that they no longer receive our mailings. We're trying to reach out to them. Please let us know if you are aware of individuals in this situation.

We look forward to seeing you in October.

Harry Hamilton, President
APICS Lancaster York Chapter

UPCOMING PROFESSIONAL DEVELOPMENT DINNER MEETINGS

(2ND THURSDAY OF THE MONTH)

October 8

Plant Tour, Campbell Chain
York

March 11

Topic To Be Determined
Lancaster

November 12

Top Management Night
Economic Development
York

April 8

Lean In The Process Industry
Nancy Crider
York

Jan 14

Topic To Be Determined
Lancaster

May 13

Topic To Be Determined
Lancaster

Feb 11

Performance Based Logistics
Jim Glowacki, AAI

Board Members 2009-2010

Name	Board Position	Company	Work Phone	E-mail
Roger Dick	Ad Hoc Board Member	Cooper Industries	755-2933 x2212	roger.dick@cooperindustries.com
Rick Donahoue, CPIM, CSCP	VP Education & Marketing	Donahoue & Co.	324-3996	rickdonahoue@comcast.net
Susan Fetrow	Secretary	BAE Systems		sefetrow@hotmail.com
Robert Fletcher, CLSSBB, CPIM	Executive VP	New Standard Corp.	757-0363	rffletcher@newstandard.com
Tom Geraghty, CPIM	VP Membership		354-9695	tgeraghty@dejazzd.com
Harry Hamilton, CPIM	President	Johnson Controls	771-7010	(W) Harry.Hamilton@jci.com (H) hhamilton@att.net
Tony Kiely, CPIM, CSCP	Ad Hoc Board Member	Burnham	481-8436	TKiely@burnham.com
Matt Kline	Director of Communications	St. Onge Company	840-8181 x8023	mkline@stonge.com
Sumi Koh, CSCP	Treasurer	Specialized Medica Devices	392-5581 x 225	sumikoh77@hotmail.com
Kevin Miller, CPIM	Ad Hoc Board Member	Volvo/Mack	939-1338 x295	kevin.miller.2@volvo.com
Tom Ruth, CPIM	Director of Arrangements	MacSteel	840-2820	truth@macsteelusa.com
Paul Spohn	Director of Programs	St. Onge Company	505-8010	pspohn@stonge.com

Certification Maintenance

In order to maintain your [APICS CPIM, CFPIM or CSCP certification](#) you must submit a maintenance application every 5 years. Do you know your re-certification date? If not, let us provide it for you!

Certification maintenance will enable individuals with the CPIM and CFPIM designations to demonstrate ongoing knowledge in their field and commitment to lifelong learning through professional development activities. Every five years following initial certification, participants in these programs will maintain their certification status through a system of points (75 for CPIM and 100 for CFPIM) based on their involvement in the following four activity categories:

- I. Continuing education (CE)
- II. Presentations, publications, and educational development (PPED)
- III. Service to the resource management profession (SRMP)
- IV. Professional membership (PM)

You can find more information at the APICS headquarters website - www.apics.org.

Websites

- LORK: www.apics-lork.org
 - APICS: www.apics.org
 - PDM Registration: apicslork@yahoo.com

 - APICS Society 1-800-444-2742
-

LORK NEWS is published by the Lancaster-York Chapter of
APICS - The Association For Operations Management.

Membership as of 9/21/2009 is 155.

Global Sourcing Workshop Series: December 10 & 11

Companies and organizations need skilled operations management and supply chain management professionals to keep their businesses favorably positioned in today's intensely competitive global marketplace. The Global Sourcing Workshop Series provides a comprehensive study of the critical tasks and challenges associated with sourcing and procurement internationally.

This workshop series will equip you with the skills to:

- Understand the strategic importance of globalization
- Learn how to prepare for international procurement
- Evaluate potential markets in other countries
- Source global suppliers strategically
- Choose logistics partners correctly
- Address cultural differences

There are four components of the 2-day workshop series:

- Introduction to Global Sourcing
- Global Suppliers
- Cultural Relationships
- Logistics Requirements

Upon request, a half-day Executive Overview of Global Sourcing can be provided on-site at your location!

This workshop will help you bring global sourcing world-class practices and thinking to your organization!

If you are interested in more details or would like to register for this class contact us at 717-324-3996 or via E-Mail: rickdonahoue@comcast.net

Add Value to Your Organization by Enhancing Your Skills in Supply Chain Management

In these challenging economic times, you can be uniquely positioned to add value to the bottom line of your organization through greater understanding and execution of best practices in supply chain management. We are fast approaching the start of many educational offerings that are scheduled for this Fall. Below you'll find an overview of each program. Contact us to register, or to learn more about how the techniques and concepts taught in each program can have a meaningful financial impact for your organization!

Certified Supply Chain Professional (CSCP) Course

The APICS CSCP brings your company's entire value chain into perspective. By giving you a truly end-to-end view of the supply chain, you become the expert, not just within your organization's walls-you become the global expert. CSCP extends the APICS CPIM knowledge outside of a company's internal operations to encompass all of the steps throughout the supply chain-from suppliers through the company to the end consumer-and how to effectively manage the integration of these activities to maximize a company's value chain.

The class originally scheduled to start August 28th is being postponed until we reach the minimum of 10 participants. At that time, class timing and location will be determined. Classes are typically held every other Friday over the course of 10 weeks. Contact us to be added to the registration list for the upcoming class.

APICS is now offering both paper & pencil exam as well as computer based testing for CSCP. The dates for each are as follows:

Paper & Pencil	Computer Based Testing (window of time)
March 13, 2010	March 17th – April 17th 2010
June 19, 2010	July 10th – August 14th 2010
December 4, 2010	December 4th – January 8th 2011

For more information please contact Rick Donahoue via e-mail at rickdonahoue@comcast.net or by phone at 717-324-3996.

Lean Enterprise Workshop Series

As today's competition continues to chip away at our market share, those companies who will survive will only do so through continuous improvement and the elimination of waste found in each of our environments. From the Retailer, Distributor, Manufacturer and Service Provider the key to success is in the identification of all non-value add actions that consume vast amounts of our valuable resources. Making sure we have the product/service available is key to customer satisfaction. Having product available at the:

Right Place Right Time
Right Quality Right Quantity

Objectives include: How to better utilize the available resources contained in your organization; how to improve your efficiency and effectiveness while reducing your cost; and how to improve profit margins through the elimination of waste.

Who Should Attend?

Employees at all levels within your organization will benefit from attending this class. For those who are new to the concepts or need a refresher, each person will gain valuable insights that can be put into practice immediately. Executive level managers seeking to enhance their understanding of Lean and Just-in-Time will also benefit from this workshop. Participants will be provided with an excellent platform to implement or enhance an existing lean/JIT operations process.

Introduction: You will gain an overview of the many components of implementing a lean transformation in your organization and gauge your organization's readiness through hands-on assessment.

Lean Culture: Explore the effects of a lean implementation on your employees and learn about the importance of teams. The Kaizen, a team-oriented continuous improvement event will be introduced in this section.

Value Stream Mapping: Learn about value stream mapping and this tool's value for viewing processes and determining potential areas of improvement. Draw a current state map and then learn about concepts to help you improve your future state.

Stability and Process Improvements: Learn how to improve process stability, achieve demand stability and improve manufacturing process efficiencies.

Just-in-Time: Determine customer demand, standard work, line balancing and many other tools to meet customer demand. Participants will explore the use of a heijunka system to meet customer demand through a hands-on activity.

Measuring: Review the way a lean company measures and align measurements with objectives. Topics include lean accounting, inventory costs, target costs and lead time.

Sustaining: Learn about the long-term changes to sustain the gains made. Topics include lean design, analyzing failures and ensuring ongoing quality control and continuous improvement.

These workshops are best suited for on-site training. Willing host companies should contact us at 717-324-3996 or via E-Mail: ricken@comcast.net