

LORK NEWS

September 2009



APICS-Lancaster / York Chapter

Heritage Hotel
30 & Centerville Rd
Lancaster

\$25 Members
\$30 Non Members
No show's will be charged.

5:30 Registration
6:00 Program Starts

Registration Deadline is Noon
Tuesday Sept 8
(Mon is Labor Day)

To Register
Contact Tom Ruth
Work Phone
(717) 840-2820

E-mail: apislork@yahoo.com

www.apics-lork.org

September Professional Development Dinner Meeting Thursday Sept 10

“Global Sourcing – A World Class Approach”
Presented by: David T. Jankowski, CFPIIM, CSCP

A strategic global sourcing approach offers the greatest opportunity for cutting procurement costs. While the value proposition for global sourcing has never been stronger, many businesses still do not know how and where to start. Companies need to work diligently to determine their needs and underlying problems.

This presentation is tailored to give an overview in understanding the key issues and complexities of sourcing activities in the international environment. Various opportunities will be highlighted where companies can leverage international capital to enhance their competitive strength. Some examples of online global sourcing tools will be shown and discussed.

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New Global Sourcing Workshop Series: December 10 & 11

Companies and organizations need skilled operations management and supply chain management professionals to keep their businesses favorably positioned in today's intensely competitive global marketplace. The Global Sourcing Workshop Series provides a comprehensive study of the critical tasks and challenges associated with source and procurement internationally.

See page 4 for more information.

President's Message

It's déjà vu, all over again. This often quoted phrase attributed to Yogi Berra illustrates the view of the Board of Directors you recently elected to serve the Lancaster-York (LORK) Chapter for the 2009 – 2010 meeting year. Many of the Board members are returning to serve another year. They're an excellent group of individuals who are dedicated to building on the strong history of the LORK Chapter by participating in managing the chapter and planning for the future.

The LORK Chapter was chartered on September 10, 1959 as Chapter #13 of the National American Production and Inventory Control Society. From the beginning, the LORK Chapter was considered one of the premier chapters within APICS and that recognition continues to this day. Why is that? First, our mission has always been to promote the APICS body of knowledge, educate individuals and encourage networking opportunities amongst APICS professionals. Second, over the years our Chapter has been fortunate to have committed individuals to lead the Chapter. Within the first five years of our history we had two of our Chapter Presidents go on to serve as National APICS Society Presidents (Donald Hess '59-60 and Fred Bulleit '63-'64). We've also had several members serve in leadership positions in Region, District and Society organizations so we have a strong tradition of supporting the APICS mission. Currently, both Rick Donahoue, (our immediate Past President and current VP of Education & Marketing) and Tom Geraghty, (VP Membership) serve on the Mid-Atlantic District committee.

During the summer, the Board spent time building on the strategic plan by developing our SWOT analysis (strengths, weaknesses, opportunities and threats), creating an action list and selecting the critical items to work on to move the LORK Chapter forward. We're working in a very difficult economic environment and our Chapter Board recognizes the challenges we face. Our employers face the same economic environment. This is where YOU come into the picture: 1) Volunteer to become a Company Coordinator so the Chapter has a single point of contact to help communicate education opportunities (PDM'S-Professional development meetings; workshops; plant tours; conferences; training classes; etc.), 2) Attend as many PDM'S and seminars as you can; you won't be disappointed, 3) Talk to your manager about your membership and the value APICS education can bring to the organization, 4) encourage your coworkers to attend PDM'S with you, and 5) give serious consideration to helping our LORK Chapter Board in small ways so that we can be successful in promoting the APICS body of knowledge, educating our members and providing networking opportunities for everyone involved. Your proactive support and participation will help you and your company in many ways. Please call any Board member for information.

You can observe a lot by watching. (Yes, another Yogiism). Watch for our programs every month. Encourage another person to attend with you. Encourage your boss to attend with you. Observe. See what we're up to. Join us.

We look forward to meeting you in September.

Harry Hamilton, President
APICS Lancaster York Chapter

EXECUTIVE COMMITTEE

President

Harry Hamilton, CPIM
717 - 771-7010
Harry.hamilton@jci.com

Vice-President, Marketing & Education, Past President

Rick Donahoue, CPIM, CSCP
Donahoue & Company LLC
717-324-3996
rickdonahoue@comcast.net

Executive Vice President

Bob Fletcher, CPIM, CLSSBB
New Standard Corp.
717 - 757-0363
rbfletcher@newstandard.com

Vice President, Membership

Past President
Tom Geraghty, CPIM
717 - 354-9695

Treasurer

Sumi Koh, CSCP
Specialized Medical Devices
717 - 392-5581 x225
SumiKoh77@hotmail.com

Director, e-Communications

Matt Kline
St. Onge Company
717 - 840-8181 X 8023

Secretary

Susan Fetrow, CPIM
BAE Systems
717 - 873-2198
fetrow96@hotmail.com

Director of Programs

Paul Spohn
St. Onge Company
717 - 840-8181 x8010
Pspohn@stonge.com

Director of Arrangements

Tom Ruth, CPIM
MacSteel
717 - 840-2820

Ad Hoc

Roger Dick
Kevin Miller, CPIM
Tony Kiely, CPIM, CSCP

WEBSITES

- LORK: www.apics-lork.org
- APICS: www.apics.org
- PDM Registration: apicslork@yahoo.com
- APICS Society 1-800-444-2742

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UPCOMING PROFESSIONAL DEVELOPMENT DINNER MEETINGS

(2ND THURSDAY OF THE MONTH)

September 10

Global Sourcing, Dave Jankowski
Lancaster

October 8

Plant Tour, Campbell Chain
York

November 12

Economic Development
Lancaster

Jan 14

Topic To Be Determined
York

Feb 11

Performance Based Logistics
Jim Glowacki, AAI
York

March 11

Topic To Be Determined
Lancaster

April 8

Lean In The Process Industry
Nancy Crider
York

May 13

Topic To Be Determined
Lancaster

Global Sourcing Workshop Series: December 10 & 11

Companies and organizations need skilled operations management and supply chain management professionals to keep their businesses favorably positioned in today's intensely competitive global marketplace. The Global Sourcing Workshop Series provides a comprehensive study of the critical tasks and challenges associated with sourcing and procurement internationally.

This workshop series will equip you with the skills to:

- Understand the strategic importance of globalization
- Learn how to prepare for international procurement
- Evaluate potential markets in other countries
- Source global suppliers strategically
- Choose logistics partners correctly
- Address cultural differences

There are four components of the 2-day workshop series:

- Introduction to Global Sourcing
- Global Suppliers
- Cultural Relationships
- Logistics Requirements

Upon request, a half-day Executive Overview of Global Sourcing can be provided on-site at your location!

This workshop will help you bring global sourcing world-class practices and thinking to your organization!

If you are interested in more details or would like to register for this class contact us at 717-324-3996 or via E-Mail: rickdonahoue@comcast.net

Add Value to Your Organization by Enhancing Your Skills in Supply Chain Management

In these challenging economic times, you can be uniquely positioned to add value to the bottom line of your organization through greater understanding and execution of best practices in supply chain management. We are fast approaching the start of many educational offerings that are scheduled for this Fall. Below you'll find an overview of each program. Contact us to register, or to learn more about how the techniques and concepts taught in each program can have a meaningful financial impact for your organization!

Certified Supply Chain Professional (CSCP) Course

The APICS CSCP brings your company's entire value chain into perspective. By giving you a truly end-to-end view of the supply chain, you become the expert, not just within your organization's walls-you become the global expert. CSCP extends the APICS CPIM knowledge outside of a company's internal operations to encompass all of the steps throughout the supply chain-from suppliers through the company to the end consumer-and how to effectively manage the integration of these activities to maximize a company's value chain.

The class originally scheduled to start August 28th is being postponed until we reach the minimum of 10 participants. At that time, class timing and location will be determined. Classes are typically held every other Friday over the course of 10 weeks. Contact us to be added to the registration list for the upcoming class.

APICS is now offering both paper & pencil exam as well as computer based testing for CSCP. The dates for each are as follows:

Paper & Pencil	Computer Based Testing (window of time)
March 13, 2010	March 17th – April 17th 2010
June 19, 2010	July 10th – August 14th 2010
December 4, 2010	December 4th – January 8th 2011

For more information please contact Rick Donahoue via e-mail at rickdonahoue@comcast.net or by phone at 717-324-3996.

Certified in Production & Inventory Management (CPIM) Courses

Basics of Supply Chain Management [Module 1]: Monday evenings 6-9 pm, 9/21 - 11/23

This course covers concepts in managing the complete flow of materials in a supply chain and provides a complete overview of material flow from internal and external suppliers to and from an organization. After completing the course, participants will understand the role, objectives, and responsibilities of materials management; be able to describe basic forecasting principles and techniques; understand the functions of production planning and master scheduling; and describe the objectives of capacity management and how it relates to priority planning.

Detailed Scheduling and Planning [Module 3]: Wednesday evenings 6-9 pm, 9/23 - 11/18

This course focuses on techniques for material and capacity scheduling and includes detailed descriptions of material requirements planning (MRP), capacity requirements planning (CRP), inventory management practices, and procurement and supplier planning. Participants will learn to identify types of inventory and their impact on the planning process; describe order review methodologies, safety-stock processes, and effects of inventory on investment; and understand the concepts essential for supplier partnerships and product development.

We will also be offering the **CPIM classes in blitz fashion**, you complete a full module in just three days! Visit www.apics.org for a full description of each module.

Module 1 [Basics of Supply Chain Management]:

Module 2 [Master Planning of Resources]:

Module 3 [Detailed Scheduling and Planning]:

Module 4 [Execution & Control of Operations]:

Module 5 [Strategic Management of Resources]:

For class dates or for more information about any of these programs please contact Rick Donahoue via e-mail at rickdonahoue@comcast.net or by phone at 717-324-3996.

Welcome New Members

Steven Worley

Current Membership Total is 157

Lean Enterprise Workshop Series

As today's competition continues to chip away at our market share, those companies who will survive will only do so through continuous improvement and the elimination of waste found in each of our environments. From the Retailer, Distributor, Manufacturer and Service Provider the key to success is in the identification of all non-value add actions that consume vast amounts of our valuable resources. Making sure we have the product/service available is key to customer satisfaction. Having product available at the:

Right Place Right Time
Right Quality Right Quantity

Objectives include: How to better utilize the available resources contained in your organization; how to improve your efficiency and effectiveness while reducing your cost; and how to improve profit margins through the elimination of waste.

Who Should Attend?

Employees at all levels within your organization will benefit from attending this class. For those who are new to the concepts or need a refresher, each person will gain valuable insights that can be put into practice immediately. Executive level managers seeking to enhance their understanding of Lean and Just-in-Time will also benefit from this workshop. Participants will be provided with an excellent platform to implement or enhance an existing lean/JIT operations process.

Introduction: You will gain an overview of the many components of implementing a lean transformation in your organization and gauge your organization's readiness through hands-on assessment.

Lean Culture: Explore the effects of a lean implementation on your employees and learn about the importance of teams. The Kaizen, a team-oriented continuous improvement event will be introduced in this section.

Value Stream Mapping: Learn about value stream mapping and this tool's value for viewing processes and determining potential areas of improvement. Draw a current state map and then learn about concepts to help you improve your future state.

Stability and Process Improvements: Learn how to improve process stability, achieve demand stability and improve manufacturing process efficiencies.

Just-in-Time: Determine customer demand, standard work, line balancing and many other tools to meet customer demand. Participants will explore the use of a heijunka system to meet customer demand through a hands-on activity.

Measuring: Review the way a lean company measures and align measurements with objectives. Topics include lean accounting, inventory costs, target costs and lead time.

Sustaining: Learn about the long-term changes to sustain the gains made. Topics include lean design, analyzing failures and ensuring ongoing quality control and continuous improvement.

These workshops are best suited for on-site training. Willing host companies should contact us at 717-324-3996 or via E-Mail: rickenahou@comcast.net

Sept PDM Speaker, David T. Jankowski, CFPIM, CSCP **Professional Overview**

David T. Jankowski, CFPIM, CSCP, is a supply chain management professional with proven leadership skills and a commitment to lifelong professional education. His experience emphasizes successful implementation of Enterprise Resource Planning (ERP) and enhanced commercial best practices in a variety of business organizations, with proven skills in technical systems analysis and design. Dave has hands-on materials, logistics, and production and inventory control management experience of over thirty years, as well as recent consulting experience. He is an accomplished public speaker and college-level educator in the APICS body of knowledge of master production scheduling and strategic planning. His demonstrated training expertise is in ERP software solutions, supply chain management, just-in-time inventory management, and materials management.

Dave is a Certified Trainer for APICS, the Association for Operations Management, and has facilitated and directed teams in leadership training for both non-profit and public organizations. He has spoken to audiences on various topics at conferences and dinner meetings on local, regional, and international levels. A past APICS Region 9 Vice President, Dave is also on the board of the APICS Schuylkill Valley Chapter as President and Instructor. For the past fifteen years, Dave has been involved in the leadership of Congress for Progress, the annual Mid-Atlantic regional education conference for APICS, and is currently on the Marketing team. Dave is the principal owner of DT Jankowski & Associates of Reading, PA, which provides consulting and customized education. He lives with his wife, Kim, in Exeter Township, Reading, PA.

David T. Jankowski, CFPIM, CSCP

DT Jankowski & Associates

6100 Glen Road

Reading, PA 19606-3616

(Office) 610-404-8271

(Cell) 610-781-1108

(Fax) 610-404-8272

jankowsk@ptd.net

DT JANKOWSKI
& ASSOCIATES

