

LORK NEWS

September 2011



APICS-Lancaster / York Chapter

Location

Heritage Hotel, Lancaster

5:30 Registration

6:00 Meeting Starts

Registration Deadline

Noon, Tuesday September 6th

Cost

Cost for dinner and presentation

\$15 for students

\$25 for members

\$30 for non-members

No-shows are expected to pay

To Register

Contact TRuth@High.net or

Visit www.apics-lork.org

www.apics-lork.org/meetings.htm

Professional Development Dinner Meeting

Thursday September 8th

“Hidden Cost of Foreign Sourcing on US Supply Chains”

By Mike Jones, President St. Onge Company

The presentation will discuss analytical methods for quantifying the impact to U.S. supply chains when finished goods production shifted from domestic to international, specifically Chinese, sources.

The focus of the discussion will be the domestic impact of such outsourcing decisions on both inventory sizing and deployment strategy, and manufacturing and distribution network strategy.

Qualitative considerations in the outsourcing decision making process will also be addressed, although the emphasis will be on utilizing commercial optimization tools to quantify the cost implications of such decisions. The presentation will also feature model outputs based on real world client data.



APICS-LORK Awarded Gold for Superior Chapter Management



Note that next Monday is Labor Day. Please register as soon as possible to facilitate arrangements next week.

Advancing Productivity, Innovation, and Competitive Success

Mike Jones - President St. Onge Company

The Mike Jones was named President of St. Onge Company at the end of 2005. Headquartered in York, PA, with seventy employees, St. Onge is a highly respected supply chain and engineering firm boasting a wide range of national, international, and Fortune 500 clients. The company was recently named one of the World's Top 100 Supply Chain Partners, an honor it has received three of the last four years.

Mike has been with the company for eighteen (18) years and has spent most of his time developing and managing the firm's Supply Chain Strategy practice. Mike has managed strategic supply chain and inventory optimization studies on five (5) continents for more than seventy-five distribution and manufacturing client companies including the likes of Alcoa, AutoZone, ExxonMobil, The Gap, Hershey, Johnson & Johnson, Kraft, L'Oreal, Lowe's, Pepsi-Cola, Procter & Gamble, Rite Aid, and Valspar Paints.

A graduate of Dallastown High School, Mike and Julie, his wife of 19 years, live in Dallastown with their four children.

President's Message

Is it just me, or did this summer fly by? Hopefully you had some time to get away, relax, and enjoy time with the significant others in your life. We all have worked hard for those moments, and they are a big part of what we call "Quality of Life."

Your LORK Board of Directors has been working hard to prepare for the new program year. We conducted a transition meeting to acclimate new board members and organize for the new fiscal year. We had several strategic planning sessions to identify the goals and objectives for the chapter and identify the actions we need to take to achieve them. As part of that process, we reviewed the membership survey results from June. LORK membership is the customer, and the voice of the customer should always be a major influence in strategic planning.

In addition to maintaining high quality educational programs and relevant PDM events, we have identified goals of improving communications, including exploring some new mediums. We also want to explore improvements in the process for PDM registrations. We want to build on the efforts of this past year to get more student involvement in the chapter. These are just a few of the projects that show continuous improvement is alive and well in LORK.

We submitted our CMS/C-BAR report to the APICS Mid-Atlantic District. This report measures the chapter's performance during the past year against standards set by APICS. Thanks to you, our performance as a chapter is excellent. We have gotten the Gold rating the past several years, and I would expect the same this year.

Kim Baker and the education team have put together an impressive schedule of training programs for the coming season. The schedule was e-mailed to the members in early August. This information is also on our web site (www.apics-lork.org), and we will provide continual reminders in our monthly newsletters and PDM's. Make it a point to invest in your professional development.

We have a team of folks working on the PDM program for the year, with some excellent events that are targeted at the topics you told us are of interest to you in the survey. I'm looking forward to these events, and spending time with you.

Thank you for your great support of the LORK Chapter, and I look forward to seeing you on September 8th.

Bob Fletcher
President
Lancaster-York Chapter of APICS



Welcome New Members

Charlayne Glatfelter BAE

Jodi Grove, BAE

Current Membership is 177

Save the Date

October 13, Professional Development Meeting

Top Management Night

Dale Lewis, Director of Strategic Analysis for CSX Transportation

November 10

Breakfast Plant Tour

New Harley Davidson Plant, York

December, no meeting

January 12

February 9

March 8

April 12

May 10

June 7

PDM No Show Policy:

If you register and later find you can not attend, please

send an e-mail to info@APICS-LORK.org to cancel your reservation 48 hours in advance of the event. No shows are expected to pay the full price for their reservation, as the chapter will incur the expense.

Send your check Payable to: APICS LORK, 403 Atkins Avenue, Lancaster, PA 17603.

LORK Board Members 2011 - 2012

| Name | Board Position | Company | Work Phone | E-mail |
|-------------------------------|----------------------------|--------------------|-----------------------|--|
| Kim Baker, CPIM | VP Education | Bosch Security | 717-735-6419 | Kim.Baker@us.bosch.com |
| Brad Barry, CPIM, CSCP | Ad Hoc Board Member | St. Onge Company | 717-505-8020 | bbarry@stonge.com |
| Kara Ladner | Director of Arrangements | BAE Systems | 717-225-3400 X2884 | kara.ladner@baesystems.com |
| Roger Dick | Ad Hoc Board Member | Cooper Industries | 717-755-2933 | roger.dick@apextoolgroup.com |
| Jessica Easton, CSCP | Ad Hoc Board Member | | | Jeaston507@aol.com |
| Susan Fetrow | Ad Hoc Board Member | AAI | | sfetrow@aai.textron.com |
| Robert Fletcher, CLSSBB, CPIM | President | New Standard Corp. | 717-757-0363 | rffletcher@newstandard.com |
| Tom Geraghty, CPIM | VP Membership | | 717-354-9695 (H) | tgeraghty@dejazzd.com |
| Harry Hamilton, CPIM | Past President | | 717-792-9441 (H) | Harry.Hamilton@comcast.net |
| Tony Kiely, CPIM, CSCP | Ad Hoc Board Member | Burnham | 717-481-8436 | tkiely@usboiler.net |
| Matt Kline | Director of Communications | St. Onge Company | 717-840-8181 | mkline@stonge.com |
| Sumi Koh, CSCP | Treasurer | | | sumikoh77@hotmail.com |
| Kenneth Lakeman | Secretary | | 717-581-0395 (H) | kenlakeman@comcast.net |
| Kevin Miller, CSCP | Executive VP | Volvo/Mack | 717-939-1338 | kevin.miller.2@volvo.com |
| Tom Ruth, CPIM | Ad Hoc Board Member | High Steel | 717-741-9165 | truth@high.net tom.g.ruth@gmail.com |
| Paul Spohn | Director of Programs | St. Onge Company | 717-505-8010 | pspohn@stonge.com |

Educational Announcements

***You think the summer has been hot...
wait until you see the fall line-up of classes we have for you.***

On behalf of the LORK Board, we hope each of you have had a great summer. We are looking forward to starting the monthly PDM meetings up in September. We also have a number of educational programs planned this summer/fall. In addition to the open enrollment classes shown below we also can hold classes on-site at a date/time most convenient to your team. To learn more about on-site classes and/or the classes listed below please contact Kim Baker at Kim.Baker@us.bosch.com or LORK's Master APICS Instructor Rick Donahoue at rickdonahoue@comcast.net.

CPIM:

| | |
|---|---|
| Module 2: Master Planning of Resources | September 12 th – 14 th |
| Module 3: Detailed Scheduling and Planning | October 17 th – 19 th |
| Module 4: Execution and Control of Operations | December 5 th – 7 th |
| Module 5: Strategic Management of Resources | January 16 th – 18 th |

We are starting our next series with module 1, Basics of Supply Chain Management in November and will continue on with the series through the early part of 2012.

CSCP: We have recently started a class (August 26th kick-off) but if you are still interested in participating you may do so. The class schedule is, full day classes on, September 9th, 23rd, October 7th, 28th, and November 11th. We will be offering our next class starting in March 2012.

The **Lean Enterprise** series is once again being offered this fall. This is a seven module series and we will conduct two modules on each day. The schedule is September 16th, 30th, October 14th and November 4th.

The **Global Sourcing** workshop is being offered November 7th & 8th.

We look forward to serving your educational needs as well as yet another great season of meetings.

Thank you,

Kim Baker V.P. of Education LORK Chapter

APICS Releases Third Edition of Essential APICS Operations Management Body of Knowledge (OMBOK) Framework

New edition adds sections on critical topics of sustainability and risk management

Chicago, Ill. (August 1, 2011)-APICS The Association for Operations Management, the global leader in supply chain and operations management education, certification, and affiliation, today released the third edition of the trusted and influential *APICS Operations Management Body of Knowledge (OMBOK) Framework*, which defines the scope of the field of operations and supply chain management and provides a dynamic resource for understanding the APICS body of knowledge.

The latest edition introduces two entirely new sections on the preeminent topics of sustainability and risk management, highlighting the emerging areas of corporate social responsibility, closed-loop manufacturing, and disruption risks.

"This new edition of the *APICS OMBOK Framework* helps raise awareness of pivotal issues in the field of operations and supply chain management," said F. Robert Jacobs, PhD, professor of operations and supply chain management at Indiana University and author of the new sections. "It is an invaluable tool for professionals to outline the knowledge they need to excel in their work every day."

The two all-new sections on sustainability and risk management were included to further strengthen knowledge on emerging topics in the field of operations and supply chain management. The first section on sustainability in the supply chain includes subsections on topics such as the triple bottom line, sustainable new product development, green six sigma, carbon footprint analyses, reverse logistics, and the United Nations Global Compact.

"**APICS provides relevant information and enables professionals to excel in their fields,**" said APICS CEO Abe Eshkenazi, CSCP, CPA, CAE. "The third edition of the *APICS OMBOK Framework* is a key resource for the knowledge and skills that are at the heart of operations and supply chain management."

The section on risk management examines the critical need for risk mitigation tools and knowledge by industry professionals. It discusses the different types of risks inherent in supply chains; techniques to identify, assess, and mitigate risks; and risk mapping, or weighing the frequency of an event against the aggregate severity of the loss. Information about the *APICS OMBOK Framework*, 3rd edition, can be found at www.apics.org/ombok.

APICS The Association for Operations Management is the global leader and premier source of the body of knowledge in operations management, including production, inventory, supply chain, and materials management, as well as purchasing and logistics. Since 1957, individuals and companies have relied on APICS for its superior training, internationally recognized certifications, comprehensive resources, and worldwide network of accomplished industry professionals. visit www.apics.org for information or visit www.apics-lorc.org for your locally offered classes.

SAVE THE DATE: 2011 APICS International Conference & Expo

Join us in Pittsburgh, Pennsylvania, USA, October 23-25, 2011, to explore strategies for achieving sustainable productivity in today's unpredictable business environment.

When: October 23-25, 2011

Where: Pittsburgh, Pennsylvania, USA

To learn more: apicsconference.org



Achieving Sustainable Productivity

meeting customer demand in an unpredictable world

The theme for this year's conference is **Achieving Sustainable Productivity: Meeting Customer Demand in an Unpredictable World.**

As an operations and supply chain management professional, you are expected to achieve maximum productivity, meet consumer demand, and remain agile amid instability and unpredictability. Attend APICS 2011 to access relevant education, best practices, and thought leadership to help you lead your organization and enable these goals.

This year, conference attendees will look at the challenges companies face in the post-recession environment. Educational sessions will connect the APICS body of knowledge to strategies and tactics to meet and overcome current challenges, such as

- volatile customer demand and complex demand patterns
- rising customer service expectations
- pressure to reduce operations and logistics costs
- complexity of supplier networks
- risks related to fluctuations in commodity prices, geopolitical instability, and natural disasters
- global competition
- staying informed and in compliance with various governments' regulations
- environmental concerns.

Get news and information about registration discounts and deals, and the educational program at apicsconference.org!

Mark your calendars for APICS 2011 in Pittsburgh!

Pittsburgh, Pennsylvania, USA, is an ideal location for the APICS International Conference & Expo—a vibrant and innovative community that exemplifies overcoming the challenges faced by operations and supply chain management professionals in the global marketplace.

Visit apicsconference.org to learn more.

